

STRATEGIC GUIDELINES

*“towards improved
UNIDO
programme delivery”*



UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION
economy environment employment

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UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION
Vienna, 2003

Foreword



The twenty-sixth session of the Industrial Development Board, held in November 2002, adopted a set of Strategic Guidelines for UNIDO aimed at improving the Organization's programme delivery. The Strategic Guidelines, "Towards improved UNIDO programme delivery", initially proposed by Japan, were finalized over a period of several weeks through closely coordinated and concerted efforts of UNIDO Member States.

While the Business Plan on the Future Role and Functions of UNIDO, endorsed by the seventh session of the General Conference in 1997, remains the basis of UNIDO's organizational and programmatic transformation, this new document provides the Organization with guidelines to further focus its technical cooperation and global forum activities on producing practical and useful deliverables in areas where it has a comparative advantage. In particular, they are intended to point the way for the implementation of the medium-term programme framework for 2002-2005, the formulation of the medium-term programme framework for 2004-2007, and the preparation of the programme and budgets for 2004-2005.

I regard it as very important that all UNIDO staff, including those in the field, should fully understand the guidance given by the Member States in these Strategic Guidelines, so that our Organization can meet fully their expectations and requirements in the design and implementation of our activities. In addition, I believe that these Guidelines can make an important contribution in providing external readers with an understanding of UNIDO's activities and future direction.

It is in this context that I am very pleased to publish this booklet containing the Strategic Guidelines and the policy documents to which they are linked for circulation both within UNIDO and externally. I am convinced that this will contribute to enhancing the impact of UNIDO's activities for sustainable industrial development, and to promoting a wider understanding of the objectives and achievements of our Organization.


Carlos Magariños
Director-General

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Strategic Guidelines

"Towards improved UNIDO programme delivery"¹

INTRODUCTION

1. As stated in General Conference Resolution GC.9/Res.2, the Business Plan remains the basis for enabling UNIDO to adapt its functions and priorities and to orient its activities to the new realities of the changing global economic environment, while ensuring its viability and efficiency in the context of the ongoing reform process. The core principles of the Business Plan, i.e. good management and a clear focus on identified priority areas therein, remain valid. Though remarkable achievements in developing a clear thematic focus have been made by UNIDO since the adoption of the Business Plan, there is still scope for further sharpening the focus of its technical cooperation activities. In particular, UNIDO should focus on producing practical and useful deliverables through its technical cooperation activities in areas where its comparative advantage could be most beneficial with a view to achieving tangible results.
 2. Considering the need to enhance the cost-effectiveness of UNIDO's use of resources, and the relevance of its cooperation activities and their socio-economic benefits, UNIDO should be encouraged to strive for further efficient and effective operations. This would lead the international community to recognize UNIDO as a revitalized and viable organization. It is sincerely hoped that through such efforts, UNIDO will attain the widest possible membership.
 3. This set of strategic guidelines should be taken into account when implementing the medium-term programme framework (MTPF), 2002-2005, when developing the medium-term programme framework, 2004-2007, and during the preparation of the programme and budgets, 2004-2005.
 4. The areas upon which UNIDO should focus its technical cooperation activities, and the key considerations in implementing these activities, are indicated in chapters II and III, respectively.
- ### I. GUIDING PRINCIPLES
5. The implementation of the MTPF, 2002-2005, the preparation of the MTPF, 2004-2007, and the preparation of the programme and budgets 2004-2005, should be carried out in a manner supportive to the overall aim of focusing and further improving UNIDO's technical cooperation activities in line with available resources. The planning of activities should be within the themes and priorities laid down in the Business Plan and in line with the funds that UNIDO can mobilize for their implementation through existing resources and increased efforts to raise additional funds from new and innovative sources.
 6. In conformity with the Business Plan and the medium-term programme framework, 2002-2005 approved by the General Conference in resolution GC.9/Res.2, UNIDO's technical cooperation activities should be demand-led and should focus on areas where the Organization has a comparative advantage.
 7. UNIDO should be guided by the emerging interests and concerns of developing countries facing changing conditions in international trade and investment as the process of globalization intensifies. By thus responding to the demands of its Member States, UNIDO could foster a greater sense of ownership of its technical cooperation activities, which should be focused on those areas within its mandate that are clearly identified in national poverty reduction plans and within agreed country strategies, and thereby ensure the successful implementation of its programmes and projects.
 8. As stipulated in the Business Plan, while maintaining its universal character and vocation UNIDO

¹Adopted by the Board in decision IDB.26/Dec.7 on 21 November 2002.

should pursue a geographical, sectoral and thematic concentration of its activities by giving added emphasis to services provided to least developed countries (LDCs), in particular in Africa, with special attention to regional and subregional levels, as well as to those services in support of agro-based industries and SMEs. UNIDO should pay increasing attention to the needs of LDCs and to projects that would benefit the poor. Additionally, UNIDO should continue to give emphasis to the integration of women in industrial development.

9. In order to ensure the most effective contribution to the wider development goals of its beneficiary states, UNIDO should give particular consideration to other major United Nations development initiatives when developing its future activities. Within UNIDO's existing mandate, this would include giving particular emphasis to relevant recommendations in the Plan of Implementation adopted by the World Summit on Sustainable Development (WSSD) and ensuring that planned activities in Africa take into account the priorities established by the New Partnership for Africa's Development (NEPAD). It will also be necessary to ensure that activities are developed, where appropriate, within the context of the United Nations Development Assistance Framework (UNDAF) and in such a way that they contribute to the achievement of the Millennium Declaration Goals (MDGs).

II. AREAS OF FOCUS FOR UNIDO'S TECHNICAL COOPERATION ACTIVITIES

A. Strengthening industrial capacities

10. UNIDO should assist developing countries and interested countries with economies in transition to strengthen their institutional capacities to benefit from improvements in market access, and promote the rapid and full integration of these countries into the multilateral trading system, particularly in the light of the new round of WTO trade negotiations. This may be achieved, inter alia, by:

(a) Developing programmes for strengthening productive capacities, in particular through technology-based interventions, that target micro, small and medium enterprises and specific sectors, especially agro-based industries (in particular, textile,

leather, food-processing and wood), with a view to enhancing the competitiveness of their products in world markets;

(b) Providing support in the field of standardization, quality control and conformity assessment procedures;

(c) Promoting the transfer of technology with a view to enhancing the productivity, competitiveness and quality of the industrial base of all developing regions of the world, particularly in the following areas: agro-related technology, new information and communication technologies and biotechnologies, bearing in mind the special importance of biotechnology and related activities for those regions. Although UNIDO has accumulated a notable expertise in the area of bio-technology, it should nevertheless be acknowledged that an organization of UNIDO's size needs to be very selective when working in such a vast area. Further discussions are warranted, relating in particular to any follow-up to the Global Biotechnology Forum to be held in Chile in December 2003 and the preparatory work for the Forum.

11. UNIDO should also promote investment and technology in developing countries through technical cooperation services and associated global forum activities in the following areas, with a particular focus on the development of agro-based industries and small and medium enterprises:

(a) Building institutional capabilities in investment and technology promotion;

(b) Promotion of management advisory services and improvement of the business environment;

(c) Support in the selection of appropriate technology to meet specific industrial development needs of developing countries and countries with economies in transition;

(d) Promotion of business alliances;

(e) Extension of technology foresight activities to all interested countries and regions in a demand-driven manner;

(f) Promotion of renewable and clean energy services for poor communities, particularly where these would contribute to increased productivity or local income generation.

12. UNIDO should support developing countries and countries with economies in transition in the design, formulation, implementation and monitoring of industrial policies and strategies.

B. Cleaner and sustainable industrial development

13. Assistance should be provided to Member States to facilitate effective compliance with their international commitments with regard to environmental protection, including:

(a) The phasing-out of ozone depleting substances as defined in the Montreal Protocol;

(b) The adoption of sustainable industrial development strategies and technologies and the implementation of international instruments, such as the Stockholm Convention on Persistent Organic Pollutants, the Kyoto Protocol to the United Nations Framework Convention on Climate Change including the Cleaner Development Mechanism, and the Cartagena Protocol on Biosafety to the Convention on Biological Diversity, inter alia through the development of national environmental norms and standards.

14. UNIDO should support the promotion of cleaner and sustainable industrial development, inter alia by:

(a) Continuing to cooperate with the Global Environment Facility (GEF) and to provide services to Member States in the GEF focal areas where UNIDO has a comparative advantage;

(b) Developing further cleaner production activities centred, among others, around the UNIDO/UNEP National Cleaner Production Centres (NCPCs) and focusing on specific subsectors, including industrial waste and pollution control activities;

(c) Helping to assess and overcome the negative environmental consequences of industry and mining on water degradation.

C. Global forum activities

15. These should focus on improving the understanding of how best to use sustainable industrial development to reduce poverty and ensure that the poor benefit from the process of globalization.

16. They should involve both strategic and action-oriented, project-related research; this should strengthen the systematic promotion of industrial development through UNIDO's technical cooperation programmes in developing countries and countries with economies in transition.

17. UNIDO should contribute actively to relevant global forums and the implementation of their outcomes, such as WSSD, the International Conference on Financing for Development, World Water Forum, World Summit on the Information Society, the TICAD process (Tokyo International Conference on African Development) and NEPAD (New Partnership for Africa's Development); such contributions can take the form, inter alia, of disseminating UNIDO's experience, highlighting the outcomes of its technical cooperation activities, and promoting the importance of implementing technologically sound projects.

III. CRITICAL ISSUES IN THE PROVISION OF TECHNICAL COOPERATION SERVICES

A. Organization and field representation

18. UNIDO's recent restructuring was intended to improve the Organization's ability to implement more effectively and efficiently its activities in line with the sectoral priorities defined in the Business Plan. UNIDO should continue to consolidate the benefits of this re-structuring, inter alia by improving coordination across UNIDO's technical branches and among its staff. The further strengthening of internal coordination, including teamwork of the staff, would yield substantial benefits.

19. UNIDO's field presence at the national and in particular at the regional level should be optimized and strengthened, as appropriate, to ensure that it is well-targeted, efficient and effective, and to promote regional integration through, inter alia, interaction and coordination with all relevant actors and stakeholders involved.

20. UNIDO should promote coordination and, where appropriate, partnerships with other actors at field level, taking into account existing coordination mechanisms.

21. Better use should be made of the existing network of institutions such as Investment and Technology Promotion Offices (ITPOs) and NCPCs to enhance synergy and create better relations with its clients.

B. Funds mobilization

22. Within the scope of UNIDO's mandate, increased use should be made of global funds such as

the Multilateral Fund for the implementation of the Montreal Protocol, the Clean Development Mechanism of the Kyoto Protocol, and GEF; increased cooperation should also be encouraged with such funds as the United Nations Fund for International Partnership (UNFIP) and the Common Fund for Commodities, and with foundations and bilateral development assistance agencies.

23. Efforts should be further enhanced to mobilize funds in cooperation with recipient countries, placing special emphasis on funds for jointly developed Integrated Programmes (IPs) and Country Service Frameworks (CSFs) and other high priority activities in developing countries, particularly LDCs.

C. Cooperation with the private sector and civil society

24. Cooperation should be enhanced with private enterprises, foundations, research institutes and universities to make use of their experience; UNIDO should also further develop the business partnership programme, and sustain its active participation in the Global Compact process, inter alia, as a means of promoting corporate social responsibility.

25. UNIDO should identify and, where appropriate and in consultation with concerned Member States, use the services of technologically advanced non-governmental organizations (NGOs) and volunteers, including United Nations Volunteers and associations such as the “silver volunteers”, with a view to making use of their expertise and technology in a cost-effective manner.

D. Sustainability of development assistance

26. The transition from aid to self-sustained growth should be encouraged, inter alia by promoting the national and local ownership of UNIDO’s programmes and utilizing systems, equipment, and facilities that reflect the maintenance and management capabilities of the countries in question.

27. UNIDO should engage locally-recruited experts whenever possible with a view to facilitating the growth and development of indigenous knowledge and capabilities.

E. South-South cooperation

28. Efforts should continue to be made to assist in the transfer of technology and lessons learned from regions to other regions and from developing countries to other developing countries.

29. The implementation of projects by developing countries, and their transition from recipient to donor status, should be facilitated.

F. Efficient administration and effective oversight functions

30. UNIDO should review at regular intervals throughout their implementation and revise as necessary its IPs or CSFs, which remain the principal mode of delivery of its technical cooperation services, and its stand-alone projects on the basis of a thorough evaluation of the difference they have made in the recipient countries, taking into account the progress of funds mobilization, the performance of individual components and new realities in the subject countries, with a view to ensuring that these activities remain responsive to changing requirements.

31. A holistic and comprehensive result-based management system incorporating effective methods of performance measurement, monitoring and evaluation should be implemented. If quantification should prove initially difficult, the impact of programmes, projects and global forum activities should be reported in qualitative/ narrative terms as an interim measure.

32. The transparency and accountability of the utilization of external expertise should be increased.

G. Enhancing UNIDO’s profile

33. UNIDO should strive to enhance its profile among decision-makers, the development community, the United Nations system and the public at large through interaction and complementarity with the programmes and activities of other actors in the field of development cooperation and through increased cooperation with enterprises and other entities in donor countries.

34. The revitalized UNIDO has found a niche for itself in global efforts at industrialization by

innovative approaches to sustainable development ranging from assisting industries to eliminate CFCs and to promoting environmentally compatible advanced and cleaner technologies. There is now general recognition of UNIDO's important role as a catalyst for industrial development in developing countries. However, a significant number of countries, including some that have left the Organization, still remain outside the membership of UNIDO. UNIDO should make systematic efforts to encourage non-Member States to join/rejoin the Organization.

35. UNIDO's global forum activities should also be considered as an ideal opportunity for disseminating information on its activities to the public.

IV. ACTION REQUIRED OF THE BOARD

36. The Board may wish to consider the information provided in the present document in the context of the draft decision submitted by Japan on this subject.

Annex A. Industrial Development Board decision IDB.26/Dec.7 on Strategic Guidelines "Towards improved UNIDO programme delivery"

The Industrial Development Board:

(a) Recalled General Conference resolution GC.7/Res.1 of 4 December 1997 endorsing the Business Plan on the Future Role and Functions of UNIDO, which remains the basis of UNIDO's organizational and programmatic transformation;

(b) Also recalled General Conference resolution GC.9/Res.2 of 7 December 2001 concerning the medium-term programme framework, 2002-2005;

(c) Took note of the information provided in document IDB.26/8 concerning the medium-term programme framework, 2004-2007;

(d) Emphasized the importance for UNIDO to strive continuously for efficient and effective programme delivery in order to gain better recognition and stronger support in the international community;

(e) Welcomed the initiative of Japan, which had led to the formulation of strategic guidelines aimed at improving UNIDO's programme delivery;

(f) Adopted the strategic guidelines "Towards improved UNIDO programme delivery", as contained in

document IDB.26/15, as an important contribution to the efforts to make UNIDO a more efficient and effective organization, and in particular for the formulation and implementation of the medium-term programme frameworks, 2002-2007;

(g) Requested the Director-General to take the strategic guidelines fully into account when implementing the medium-term programme framework, 2002-2005, and when developing his proposals for the medium-term programme framework, 2004-2007, and preparing his proposals for the programme and budgets, 2004-2005;

(h) Requested the Director-General to draw attention to the strategic guidelines during the consultations with non-Member States that the Board at its twenty-fifth session had requested him to begin with a view to encouraging them to join/rejoin the Organization (IDB.25/Dec.2);

(i) Requested the Director-General to keep Member States regularly informed and to report thereon to the Board.

*6th plenary meeting
21 November 2002*

Annex B. Business plan on the future role and functions of UNIDO¹

In the context of the ongoing reform process, the present business plan provides the basis for enabling UNIDO to adapt its functions and priorities and orient its activities to the new realities of the changing global economic environment and ensure its viability and efficiency.

UNIDO will concentrate on those support functions in which the Organization has a comparative advantage over other multilateral development organizations and bilateral assistance. Activities will be directed primarily to support institutions rather than to individual enterprises, thus emphasizing upstream activities such as policy advisory services and institutional capacity-building. Support will be provided for the development of small and medium enterprises (SMEs) as the principal means for achieving equitable and sustainable industrial development. Emphasis will be given by UNIDO to the integration of women in industrial development.

UNIDO will provide its support primarily in comprehensive packages of integrated services and will further strengthen its existing capacity in this regard through interdisciplinary team-building.

While sharpening its focus in accordance with the above direction, UNIDO should continue to pursue the implementation of its mandates to support and promote the sustainable industrial development of developing countries and countries with economies in transition. Preserving the universal character of the Organization, UNIDO will give special emphasis to least developed countries, in particular in Africa.

Throughout its programmes, UNIDO will promote international industrial cooperation: between developed and developing countries, among developing countries and between developing countries and countries with economies in transition.

¹Adopted by the Industrial Development Board on 27 June 1997 (decision IDB.17/Dec.2). Endorsed by the General Conference on 4 December 1997 (resolution GC.7/Res.1).

FUTURE ACTIVITIES OF UNIDO

The activities of UNIDO will be regrouped in two areas:

A. *Strengthening of industrial capacities*

1. Promotion of investment and related technologies;
2. Programmes in support of the global forum function and policy advice, including those relating to:
 - (a) Industrial policy advice based on action-oriented research;
 - (b) Institutional capacity-building at the country and sectoral levels;
 - (c) Quality, standardization and metrology;
 - (d) Industrial information through networking, including information on the transfer of technology;
 - (e) Industrial statistics.

B. *Cleaner and sustainable industrial development*

1. Support programmes on environmentally sustainable industrial development strategies and technologies, including on transfer of environmental technologies within industrial subsectors assigned high priority;
2. Development of specific norms and standards relating to environmentally sustainable industrial development strategies and technologies, and implementation of international protocols, agreements and conventions.

The above implies discontinuation of a number of activities:

- (a) Activities in the field of privatization;
- (b) Separate enterprise-level interventions not linked to the institutional or policy level;
- (c) The preparation of project-specific feasibility studies within investment promotion activities, while maintaining a basic training capacity on relevant methodologies;
- (d) Promotion of advanced technologies without proven industrial use;

(e) Research and industrial studies which are not clearly target-oriented;

(f) Activities in the field of energy, except those related to improvement of energy-efficiency of industries and to cleaner production;

(g) Activities in non-agro-based industries (engineering, metallurgical and chemical industries), unless related primarily to environmental issues or to agro-based industries;

(h) Services in relation to industrial subsectors which have already been assigned low priority;

(i) General activities related to country-level programming at Headquarters, in light of the future changes in field representation;

(j) Human resources development activities not integrated in a specific project or programme;

(k) Emergency relief activities with no industrial development aspect.

The discontinuation of activities will apply to new projects only. It is understood that approved projects will be implemented in accordance with the relevant project documents.

CONCENTRATION OF ACTIVITIES

While maintaining its universal character and vocation, a geographical, sectoral and thematic concentration of the activities of UNIDO will be pursued by giving added emphasis to the following:

(a) Services to LDCs, in particular in Africa, with special attention to the regional and subregional level;

(b) Services in support of agro-based industries and their integration through subsectoral linkages into national industrial structures;

(c) Services in support of SMEs and their integration into national industrial structures.

FINANCING AND BUDGET

The format and presentation of the programme and budget document is to be revised to reflect a programmatic approach, in particular by grouping the substantive activities of the Organization into two major programme areas covering (a) the strengthening of industrial capacities and (b) cleaner and sustainable industrial development.

The preparation of the proposed 1998-1999 programme and budgets should be based on the programmes as elaborated in the business plan, reflecting a number of issues, i.e. changes in membership, discontinuation of activities, streamlining the organizational structures and introducing

efficiency-enhancing measures. In this respect, an indicative level of 20 per cent and 10 per cent reduction of the budget is proposed for the preparation of the budget proposals.

Budgetary adjustments are to be achieved by:

(a) The introduction of efficiency-enhancing measures, including, inter alia, outsourcing of some administrative activities, reduction in the number and/or length of policy-making organs meetings, and reduction in non-staff expenditure items, including travel, publications, consultants and meetings;

(b) The discontinuation of activities;

(c) The streamlining of organizational structures.

It is understood that the implementation of budgetary adjustments could result in costs for staff separations in the programmes affected.

New approaches to (a) enhance funds mobilization, including cost-sharing arrangements for programmes and (b) promote the timely payment of assessed contributions by Member States are to be pursued.

NEW ORGANIZATIONAL STRUCTURE

The structure of UNIDO will emanate from the business plan and, based on the two clusters, will include the following substantive divisions: (a) Investment promotion and institutional capacity-building, and (b) Sectoral support and environmental sustainability. A third component will comprise functions related to administration, operational support and coordination of field representation. The Office of the Director-General will include a small organizational unit dealing with functions related to policy coordination, external relations, legal advice and internal audit.

In the interest of ensuring a flat organizational structure, the head of one of the three organizational components will be designated, on a continuing basis, to act as deputy to the Director-General, whose responsibilities shall include coordination within UNIDO and acting on behalf of the Director-General, in the case of the latter's absence from Vienna. Also in keeping with the leaner hierarchical structure, authority will be delegated to the maximum extent possible to the middle-management levels of the Organization, whose role would be accordingly strengthened.

In defining the organizational structure of the Organization, an effective decentralization of activities and strengthened field representation has to be secured. This implies, inter alia:

(a) Redeployment of resources and professional staff with required level of expertise from Headquarters to the field;

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- (b) Appropriate delegation of authority;
 - (c) Formulation of key functions and responsibilities of field offices.

In this context, subregional offices will be established wherever functionally justified. Contributions from host countries, through cost-sharing or other arrangements, as well as the particular situation of the least developed coun-

tries, will be important elements to be taken into account when determining the location of individual field offices.

Functional and programmatic coordination between UNIDO field representation and that of other United Nations bodies have to be improved. UNIDO country offices will be integrated in a unified United Nations representation whenever feasible and cost-effective.

Annex C. Medium-term programme framework 2002-2005¹

The Business Plan and medium-term programme development

INTRODUCTION

1. This document is presented in two main parts. Part I contains a description of how the Business Plan has been implemented since 1997 as well as outstanding tasks. Part II describes the priorities for the medium term and should be considered in conjunction with the description of the service modules in the annex, as well as other reports issued to the governing bodies, in particular the annual reports for 1998, 1999 and 2000, and the report to the Conference at its eighth session on progress in the transformation of UNIDO (GC.8/10 and Corr.1 and 2).

I. IMPLEMENTATION OF THE BUSINESS PLAN

2. In December 1997, the General Conference convened its seventh session and adopted resolution GC.7/Res.1, in which the Member States endorsed the reform package entitled "Business Plan on the Future Role and Functions of UNIDO". For the past four years (1998-2001), this has been the basis for the organizational and programmatic transformation of UNIDO. The present note gives an account of progress in the transformation, and seeks to outline the priorities for the future, in particular for the medium term, 2002-2005.

3. The Business Plan was the product of an intensive process of consultations, compromise and consensus-building and was meant to provide an agreed framework and general guidance for re-launching the Organization. By its very nature, it contained guiding principles to determine the Organization's development in the medium to long term; there were also elements emanating from the contemporary political and economic realities that were relevant for the short term. Thus the need for further elaboration and refinement as well as reassessment was inherent in the Plan.

4. The Business Plan sought to focus UNIDO activities and redefine its programmatic functions and principles by identifying those areas in which the Organization should be engaged and those that should be discontinued. It also laid down guidelines for streamlining its structure and management.

5. The Plan grouped UNIDO activities into two areas of concentration:

- (a) Strengthening of industrial capacities;
- (b) Cleaner and sustainable industrial development.

6. While maintaining its universal character, and adhering to the principle of achieving equitable and sustainable industrial development, UNIDO was required to concentrate its activities:

- (a) In the least developed countries (LDCs), in particular in Africa;
- (b) On agro-industries;
- (c) On support to small and medium enterprises (SMEs).

7. Emphasis was also to be given to the integration of women in industrial development. Activities were to cover UNIDO's dual role, i.e. its technical cooperation or operative function, and the global forum or normative function.

8. The Plan emphasized that UNIDO should provide its support primarily in comprehensive packages of integrated services and should further strengthen its capacity in this regard through interdisciplinary team-building.

9. An important prescription, interfacing with both programmatic and organizational aspects of UNIDO reform, related to the decentralization of activities to the field and creation of a strengthened field representation system through redeployment of resources and Professional staff and delegation of authority to the field. This was intended to make the Organization more demand-oriented, and to functional and programmatic coordination with other United Nations bodies, particularly in the field.

10. This political agreement contained a series of basic or minimum understandings to implement administrative reforms and changes in respect of UNIDO programmes.

11. In the administrative area, the Business Plan involved a reduction in the UNIDO budget of about 20 per cent, with the aim of bringing it into line with the new levels of contributions resulting from the withdrawal of substantial contributors from the Organization. At the same time, the number of divisions was reduced from six to three. Since

¹Note by the Director-General submitted to the General Conference at its ninth session in December 2001 (GC.9/11).

personnel expenditures are a substantial item in the budget of the Organization, a cut by the said amount meant a proportional cut in staffing, requiring the approval of about \$16 million by the General Conference for compensation payments. This, in turn, meant that, were additional contributions not obtained in order to avoid personnel reductions, as eventually was the case, the effective budget cut for the biennium 1998-1999 would have approached 30 per cent.

A. Administrative and financial reforms

12. All administrative and financial reforms requested by the Business Plan were implemented between December 1997 and March 1998.

13. Staffing was reduced by around 100 employees through a system of voluntary separation, at an approximate cost of \$10 million. The figure required to arrive at the 20 per cent reduction of staff (some 20 additional people) was achieved by natural attrition due to retirements and resignations. In this way, some \$6 million was saved as compared to the amount approved by the General Conference. These savings made it possible to re-establish the Working Capital Fund in February 1998 and to finish the year without any financial shocks. The new UNIDO structure with only three divisions was announced in the same month.

14. At the same time, a new financial management system was implemented and a new policy for the renewal of longer-term contracts was introduced at the end of 1998.

15. As a *result* of these reforms, UNIDO re-established its financial viability in a robust fashion and has not faced any cash problems, even in difficult years like the last two.

16. Another substantial *result* of the reforms is the feeling of stability enjoyed by the Organization's staff. For the first time in many years, UNIDO has established a policy of issuing three-year contracts with renewals for similar periods.

B. Programme reforms

17. Between March and September 1998, UNIDO began to concentrate its areas of specialization in accordance with the criteria contained in the Business Plan. This process was highly interactive and benefited from a very proactive role on the part of UNIDO staff who participated in numerous seminars and workshops. At the same time, conferences and events were organized to facilitate participation by member countries of the Organization, the private sector (corporations such as Mercedes-Benz or business associations such as the Spanish Confederation of Business Organizations (CEOE)), and the academic sector (Rockslide, Westminster, Oxford or Columbia).

18. As a result of this, UNIDO became the first agency of the United Nations system to identify and describe clearly and accurately its technical cooperation activities in service modules, all 16 of which were fully in line with the priorities set out in the Business Plan.

19. A new system of formulating technical cooperation was developed between September 1998 and December 1999 in accordance with the provisions of the Business Plan. Based on the 16 service modules, and together with the countries receiving technical cooperation, UNIDO formulated a new portfolio of "Integrated Programmes" in order to satisfy the requirement of the Business Plan to develop demand-oriented "integrated packages of services" in place of isolated projects.

20. As a *result* of this, between January 1999 and the end of September 2001, UNIDO approved 44 integrated programmes with an estimated cost (current planning figure) of \$257 million (including support costs). By the end of September 2001 UNIDO had mobilized a total of \$92 million for the integrated programmes and this is likely to rise to \$100 million by the end of 2001.

C. Overall results

21. During the biennium 2000-2001, the Organization has been dedicated to consolidating and stabilizing the changes introduced in previous years and to refining their potential, based on the experience accumulated during their implementation. Thus, for instance, the budget for the biennium 2002-2003 has been drawn up based on only 8 service modules instead of 16.

22. The reforms have reinforced the confidence of UNIDO member countries in the possibilities and capabilities of the Organization. There are no longer any countries evaluating whether or not they will remain in the Organization. On the contrary, at present new countries are evaluating whether to join in the Organization, such as Monaco, and others which have decided to do so and have joined, as is the case with South Africa, which became the 169th Member State of UNIDO in October 2000.

23. Furthermore, various donor countries increased or in some cases started their voluntary contributions for technical cooperation activities. The United Kingdom, Denmark, Norway, Austria, Italy, Japan, Spain and the European Commission are among the leaders in this process.

24. The region that has benefited most from this process, in accordance with the priority laid down by the Business Plan, is Africa. Indeed, during the 1994-1997 period, of all funds approved for UNIDO activities, an average 19 per cent were approved for Africa excluding Arab States, and 31 per cent for the region as a whole. However, under the

new integrated programmes the composition changed sharply. Of the total funds allocated to these programmes, 54 per cent went to sub-Saharan Africa and 74 per cent were allocated to the African region as a whole.

D. Tasks outstanding

25. There are still some tasks outstanding both with regard to administrative and financial reform as well as programmatic reform, including the issue of decentralization.

26. In the areas of administration and finance, computerization of activities still remains to be completed, a task which started this year with the implementation of a modern commercial software. It is likewise necessary to strengthen the control systems to continue to increase the transparency of administrative and financial management.

27. Recognizing that the human resource management function plays a central role in the programmatic success of the Organization, UNIDO has promulgated a comprehensive Human Resource Management Framework that is being implemented in a phased approach.

28. The first phase focuses on providing employment stability. It provides streamlined guidelines for the engagement of staff through recruitment, selection and placement, and includes the introduction of appointments of limited duration that are non-career appointments, for tasks that are clearly finite in time and nature under the 300 series of Staff Rules.

29. The second phase of the framework is currently being developed and addresses career growth. It includes the development and implementation of a solid performance appraisal system; recognition of meritorious performance and the development of promotion mechanisms, including, inter alia, promotion through vacancy announcement competition, job classification upgrading, merit promotion and horizontal growth recognition. The framework also concentrates on promoting an environment of continuous learning, high performance and managerial excellence.

30. There are, in essence, four outstanding tasks concerning programmes.

31. The first of these is to increase integration of technical cooperation activities at the implementation phase. Integrated Programmes have managed to integrate knowledge available within the Organization in an acceptable manner during the formulation phase of the technical cooperation programmes. However, such integration is still not being consistently achieved when the programmes are implemented in the field. To this end, different strategies are being attempted, e.g. the application of techniques of cause/effect analysis.

32. The second task outstanding is to complete the “effective decentralization” of UNIDO (a task which was left incomplete due to lack of financial resources). This task correlates intimately with the previous one, since greater decentralization will allow better coordination of the implementation tasks at field level.

33. These two outstanding tasks express the need for the package of transformations implemented at headquarters to be applied at the field level.

34. The third task is to strengthen the agro-industrial sector with increased staffing and improved programmes. This is essential in order to increase our efficiency and the effectiveness of our programmes, especially in the poorest countries.

35. Finally, with regard to programmes, the need to strengthen the presence of UNIDO and its capability for providing services in various regions of the world should be pointed out, in addition to—and not at the expense of—what is being done in Africa. It is very important to strengthen membership of the Organization among middle-income countries, by improving the visibility of UNIDO activities to increase the interest of those countries in the Organization.

II. PRIORITIES FOR THE MEDIUM TERM

36. A business plan by its very nature is a dynamic document, tailor-made for particular circumstances and a particular time frame. To maintain its value, it must be revisited and fine-tuned at intervals so as to ascertain areas to be retained and those requiring adjustment in order to meet new circumstances.

37. In defining the medium-term priorities for the period 2002-2005, the following has been taken into account:

- The Business Plan as defined in 1997 and the experience gained with its implementation during the past four years;
- New international development targets agreed in the Millennium Declaration (2000), the related “Roadmap” and the New Africa Initiative, now renamed the New Partnership for African Development (NEPAD) (2001);
- New and existing international conventions and agreements related to areas in which UNIDO has a comparative advantage;
- International conferences covering subjects of importance for UNIDO, including LDC III (May 2001), as well as preparatory work for forthcoming conferences including Financing for Development (March 2002), and “Rio + 10” (September 2002);

- Actual demand for services from Member States as experienced recently.

38. Also, UNIDO's service modules have been redesigned, focusing on the main international targets and Millennium Declaration goals. During the period 2002-2005, UNIDO will pursue its medium-term priorities through these eight new service modules (see annex). Modalities for the delivery of UNIDO services will continue to be through integrated programmes, country service frameworks and stand-alone projects.

39. An increasing part of UNIDO's activities is covered by, or developed in direct response to, international conventions and agreements. As these represent the explicit agreement of the international community on these subjects, and usually include implementation and funding mechanisms, UNIDO's response is presented separately. The remaining activities are presented under "Strengthening of Industrial Capacities", "Cleaner and Sustainable Industrial Development" and "Global Forum Activities".

40. The following section is intended to highlight the future direction that UNIDO will take on key areas.

A. International conventions and agreements

41. The Montreal Protocol, defined and agreed by the global community in the late 1980s and early 1990s, aims at the phasing out of ozone depleting substances. By July 2002, UNIDO will have been serving the Montreal Protocol as one of the implementing agencies of the related Multilateral Fund for a decade. With over 750 investment, non-investment and demonstration projects in 60 countries and all regions, that will eliminate around 30,600 ODP tons of ozone-depleting substances, and a total budget including support cost of \$272 million, this constitutes the largest programme of UNIDO. This activity will continue throughout this decade to assist developing countries in securing their compliance with the international commitments in the gradual phase-out of regulated ozone depleting substances by the year 2010.

42. The Stockholm Convention on Persistent Organic Pollutants (POPs), adopted in May 2001, obliges the parties to the Convention to take measures to reduce or eliminate emissions of POPs and their by-products, and defines a framework for doing so.

43. As UNIDO is one of the very few international organizations with immediately relevant experience and expertise it has responded rapidly, with strong support of the Global Environment Facility (GEF). In close cooperation with over 50 countries that have requested UNIDO assistance with enabling activities, projects are being developed and proposals for activities in over 20 countries have already been

submitted to GEF for funding. The first approvals have been received and implementation has started. UNIDO technical capabilities will also be required to assist countries in enacting their national implementation plans.

44. Specific activities on which UNIDO will focus include measures to reduce or eliminate production of POPs (e.g. pesticides), measures to reduce or eliminate releases in other production processes where POPs may be by-products and measures to reduce or eliminate releases from stockpiles and wastes (e.g. destruction of obsolete pesticides). For the latter, UNIDO is already evaluating techniques for the treatment and disposal of stockpiles of POPs. An overall strategy has been formulated and cooperation with some donor Governments is envisaged. It is anticipated that this activity, based on existing expertise that now received a new emphasis and recognition, will grow rapidly, funded to a large extent by GEF.

45. The operational details for reducing greenhouse gas (GHG) emissions under the 1997 Kyoto Protocol were agreed upon at Marrakech, Morocco, in November 2001, paving the way for timely entry into force of the Protocol. UNIDO has been taking an active role in assisting the Parties to mobilize and strengthen national capacities for participating in the implementation of the Climate Change Convention and the Protocol through the Kyoto Protocol Mechanism, particularly the Clean Development Mechanisms and Joint Implementation (JI). In particular, UNIDO carried out capacity-building projects in Africa and Asia addressing the assessment of technological opportunities to reduce GHGs and capacity-building needs in industry. In order to reduce transaction costs in CDM/JI project development, particularly for small-scale projects in industry, UNIDO carried out work in developing methodological guidelines for the so-called "baseline studies" to help project developers in developing countries and economies in transition to ensure that CDM/JI projects in their countries deliver real, measurable and long-term GHG emissions reduction.

46. The Cartagena Protocol of the Convention on Biological Diversity (CBD) is a legally binding instrument regulating the transboundary movement of living modified organisms, often also described as genetically modified organisms. It envisages, inter alia, the establishment of a Biosafety Clearing House Mechanism (BCHM) to serve as a depository of mandatory information relevant to the implementation of the Protocol. UNIDO's Biosafety Information Network and Advisory Service (BINAS) are to serve as an integral part of pilot phase of BCHM through a memorandum of understanding signed with the secretariat of CBD. Furthermore, in view of its in-house technical capability, UNIDO has been requested by the GEF Secretariat to assist in the implementation of four national biosafety capacity-building programmes (Bulgaria, Colombia, Malaysia, Mexico).

47. The “Technical Barriers to Trade (TBT)” and the “Sanitary and Phyto-Sanitary Standards” agreements negotiated as part of the Uruguay round of international trade negotiations, while realizing important progress also imposes major obligations on developing countries and economies in transition. This was recognized in the TBT agreement, which in Article 12.7 specifically states: “Members shall ... provide technical assistance to developing country Members to ensure that the preparation and application of technical regulations, standards and conformity assessment procedures do not create unnecessary obstacles to the expansion and diversification of exports from developing country Members”.

48. Based on the already well-established and, within the United Nations system unique, strengths in quality, standardization, metrology, certification and accreditation, UNIDO has in the last year launched a major new initiative: “Enabling developing countries to access markets”.

49. The basis for UNIDO’s response lies in the analysis that while major progress has been made with liberalization of trade, and tariffs and quota for imports from developing countries have been reduced or eliminated by several major importers, this has not until now resulted in rapid increases in exports from developing countries. In UNIDO’s analysis there are two main reasons for this. Firstly, many developing countries do not have the productive capacities to rapidly respond to these opportunities; and, secondly, developing countries do not have the ability to ensure or to prove that exportable products comply with international standards and requirements.

50. The strengthening of productive capacities is being addressed by UNIDO, mainly through a number of integrated programmes that aim at strengthening the productive basis of developing countries, primarily focusing on agro-related activities, as presented later.

51. To address the second, much more focused issue, countries and their producers need a rather complex, but not well-known, physical and institutional capacity to be able to ensure that exportable products satisfy the technical requirements of the global trading system. Few developing countries have this institutional infrastructure.

52. The new initiative of UNIDO consists of an integrated approach to assist countries or regional groups in establishing these capacities. Building on the existing strengths of UNIDO, a number of activities are under way. These include a programme already under implementation, funded by the European Union, covering the core requirements of the eight member countries of the West African Economic and Monetary Union (UEMOA). A similar regional programme with the Southern African Development Community (SADC) countries is being developed, a programme is being drawn up for the Central American region in close

cooperation with ITC, and other needs analysis activities are being carried out.

53. As this subject has become very prominent in international discussions, UNIDO presented the initiative to LDC III and has also contributed this to the preparatory work for the Financing for Development Conference scheduled for March 2002 at Monterrey, Mexico. The initiative has been well received.

54. The September 2001 meeting of the ACC High-Level Committee on Programmes also discussed the initiative and encouraged UNIDO to pursue bilateral consultations with United Nations organizations and WTO to solicit their views on the scope and areas of their potential collaboration. Development and implementation of the programmes, and cooperation with these partners will be vigorously pursued during the coming years. Talks and actual cooperation with ITC, UNCTAD and WTO have already taken place with a view to complementing UNIDO’s strengths with those of other organizations. It is expected that this initiative, which is a very innovative approach, and related existing UNIDO strengths will expand rapidly in response to much higher priority given to the issue by developing countries and the international community as a whole.

B. Strengthening of industrial capacities

55. The strategy described in this section attempts to address the modern interlinkages between investment, technology and trade. Nowadays companies trade to invest and invest to trade. Intra-firm trade accounts for more than 50 per cent of world trade. The level of technology embodied determines the potential of developing countries to use industry in their fight against poverty and to connect their domestic economies with the global economy.

Investment

56. Developing countries and countries with economies in transition are risking marginalization from the global economy by failing to gain access to sources of technology, to investment and to markets. Foreign direct investment and international reallocation of industrial resources are indispensable elements for the economic transformation these countries require to achieve sustainable economic growth and to eradicate poverty.

57. Within the scope of the UNIDO investment programme, increased coordination will be pursued with UNCTAD to assist Governments and counterpart institutions in improving the investment climate and the legal enabling environment. Furthermore, UNIDO will seek to pursue the transformation of national investment promotion agencies as one-stop shops for investment promotion and business alliances.

58. Doubtless not all types of investment (sectoral, infrastructural, etc.) require or benefit equally from the type of promotion that UNIDO is capable of carrying out. As a result UNIDO will exercise greater selectivity and focus in the type of investment projects and sectors to be promoted with a view to improving the cost-effectiveness of its programmes.

59. UNIDO will continue to conduct investment promotion forums. Experience has shown that there is a need for more analytical preparatory work and to move away from a general to a sector-specific approach.

60. Greater interaction in this area with the private sector could likewise increase the impact of our activities. A pilot trial here, targeting SMEs, is being conducted in West Africa in a project involving private investors in equity and UNIDO in order to improve and increase the ability to capture flows of private investment.

61. Finally, it will be necessary in this regard to strengthen interregional cooperation significantly. A good example of this is the project to promote Asian investment in Africa through a specially established centre based in Malaysia, funded by Japan within the implementation framework of the Second Tokyo International Conference of African Development (TICAD II). It would be important to further evaluate the best possibilities for cooperation between developing regions.

Technology

62. The global economy has become increasingly knowledge and technology-driven, with a small number of industrialized countries providing most of the world's technology innovation. The problem of development and technology transfer is however very broad, its extent being such that it would be difficult for any multilateral organization to embrace all aspects. This is most evident under conditions of financial constraint, as is the case with UNIDO.

63. For this reason, UNIDO will concentrate its efforts regarding technological promotion basically on three areas or types of technology: agro-related technology (see paragraph 72), new information and communication technologies (and their application to enable an increase in productivity) and biotechnology.

64. Concentration of efforts to promote transfer and adoption of new information technologies to the maximum extent can make a decisive contribution to ensuring the economies and societies of developing countries are connected to the global society. In this field UNIDO is developing initiatives that need to be consolidated and expanded, such as the recent partnership agreement with the private sector (Ericsson), reached in order to facilitate and ensure the use of new information and communication

technologies in developing countries, the testing of which will commence in the countries of North Africa.

65. Biotechnology has been listed in the industrialized world as a pervasive cutting-edge technology with profit potential across sectors and as a strategic component of industrial competitiveness. The progress of biotechnology and regulations relating to new developments as well as public perceptions on the subject are topics of great concern to all developing countries given their far reaching socio-economic implications and those relating to the system of intellectual property rights. Because biotechnology applications in the food and agricultural industry are those which give rise to better developmental prospects, UNIDO is also directing its activity towards biotechnology applications in the food and agricultural industry and towards three basic aspects within this sector: risk assessment and safety assurance, access to proprietary technology and targeted research in priority areas.

66. At the policy level, emphasis will be given to technology foresight activities, based on the lessons learned. Experience gained in the first initiative launched in Latin America in 1999 suggested that technology foresight activities would gain from being more sector-specific. Therefore the regional foresight initiative in Central and Eastern Europe and NIS countries aims to address common issues related to regional development with special focus on biotechnology (food and medicine applications) and environment technologies for water protection. UNIDO is currently undertaking an assessment on a proposal for the Arab and Mediterranean region.

67. At the institutional level UNIDO will promote the creation of high-tech parks as a mechanism to attract successful and innovative technology-oriented enterprises and stimulate partnerships with public, private industry, universities and R&D institutions. Furthermore UNIDO intends to make its international technology centres more business-oriented by networking them with industries and with UNIDO Investment and Technology Promotion Offices.

Small business development

68. UNIDO will continue to place special emphasis on support programmes aimed at the promotion of SMEs in all developing regions. These programmes aim at strengthening national and local capacities for the development and implementation of effective SME policies and of a coherent set of specialized support institutions and programmes to stimulate and promote SME development, such as business centres, local business systems based on SME networks, clusters and private sector partnerships. Special emphasis is placed on rural entrepreneurship development programmes in support of national poverty reduction strategies through promoting rural and micro enterprises and improving the policy environment at local level. Emphasis is also placed on

addressing the gender gap through promotion and development of women's entrepreneurship.

69. While continuing those well-established support programmes, a number of new initiatives will be pursued on a priority basis within the next years. It is recognized that policy work is important to achieve sustainability and effectiveness of technical cooperation in support of SMEs and to ensure that such programmes are embedded in the culture and national economic and social goals. UNIDO will therefore develop a comprehensive conceptual framework for the formulation of entrepreneurship policies in developing countries and transition economies. The policy framework will reflect broader issues of developing and promoting enterprise culture and stakeholder environment. Policy guidelines and best practices, possibly a "tool box" of appropriate policy measures, will provide support to national and local governments.

70. UNIDO intends to further deepen its operational relationships with the global business community. The programme will support SMEs in meeting the demanding performance requirements for their sustainable integration into global value chains governed by transnational corporations. Seen in the broader perspective of the "Global Compact" launched by the Secretary-General of the United Nations, UNIDO's practical technical cooperation experience in this field will add value to ongoing debate on various approaches to corporate social responsibility. As mentioned in paragraph 60, UNIDO is also working with the private sector in increasing the availability of equity finance for SMEs.

71. Action-oriented research of UNIDO will concentrate on the contribution of cluster and networking approaches to the goal of poverty reduction. It is intended to also develop a global training programme through which UNIDO's tools and methodologies and best practice guidelines in this field can be disseminated.

C. Cleaner and sustainable industrial development

Agro-industries

72. Agro-industries constitute the central sectoral priority of UNIDO's Business Plan. The transfer of technologies will constitute the main driver of the programme (in accordance with the focus mentioned in para. 63). Within the framework of UNIDO's market access initiative, subsectoral programmes will focus on adding value to agricultural produce, on assisting institutions in supporting productive enterprises in Africa and LDCs, on linking industry to agriculture, and on assisting producers to meet market and environmental requirements.

73. The food programme will focus on the areas of food product and process improvement, preservation, safety, storage and by-product utilization. Successful market access

programmes undertaken by UNIDO, such as the programme in fish safety and quality in Uganda and United Republic of Tanzania, will be replicated. In the framework of UNIDO's market access initiative (see para. 48), packaging will be a new priority area.

74. The leather programme will increasingly focus on technical support for market access, environmental issues, eco-labelling and safety at work. In addition, successful programmes such as the Training and Production Centre for the Shoe Industry at Thika, Kenya, will be replicated.

75. The textile programme will focus on helping developing countries to adjust to the challenges of the Multi-Fibre Agreement and help countries in sub-Saharan Africa to profit from the Africa Growth and Opportunity Act. Successful programmes such as the tissuthèque in West Africa (garments, patterns and fabrics library) will be replicated.

76. In the wood programme future initiatives will focus on promoting the industrial processing of bamboo and other non-wood forest products.

Cleaner production

77. UNIDO will continue the joint UNIDO/UNEP National Cleaner Production Centre (NCPC) programme, which has proved highly successful over the past seven years. Experience has shown that while the existing 21 NCPCs have been very good at persuading enterprises to adopt cleaner production measures that require little or no investment on their part, they have been less successful in bringing about large-scale adoption of cleaner (hard) technologies. In light of this, UNIDO will work to make existing and future centres more sector-specific or at the very least have strong strategic alliances with institutions in their countries that do have the necessary sector-specific know-how. Initiatives in this direction have already started with a centre in Moscow specifically for the oil and gas industry.

78. In many cases cleaner production alone cannot reduce the environmental impacts of enterprises to acceptable levels. Therefore future programmes will also go beyond cleaner production to include end-of-pipe solutions that will provide more complete solutions to certain developing countries' environmental problems.

79. It has become clear that the kind of cleaner production activities that a country can absorb depends very much on that country's level of industrialization. Six different cleaner production modules will therefore be designed and appropriately combined to match the level of industrialization of the host country: (a) awareness-raising; (b) training; (c) demonstration projects; (d) policy advice; (e) insertion of cleaner production into other related tools; and (f) cleaner technology transfer.

Industrial waste and pollution control

80. UNIDO has been leading the efforts of the United Nations system in the past in the area of solid waste management, through the implementation of over 40 different projects of a regional nature, such as the joint programme with UNDP in Africa, and addressing individual countries, such as the programme now under implementation in China. The role of UNIDO has been acknowledged and endorsed by the Environment Management Group, the system-wide coordinating group for environment-related activities established by the General Assembly in 1998. UNIDO will continue these activities in the future in complete coordination with other relevant United Nations programmes and specialized agencies, including UNEP, WHO, FAO, UNDP and the World Bank.

81. Special attention will be given by UNIDO to increase the number of countries assisted by the programme for the removal of barriers to the abatement of global mercury pollution from artisanal gold mining.

Energy

82. Energy is a key global issue on the international agenda for sustainable development and UNIDO's competence and potential in the energy sector has been recognized by the United Nations system. In May 2001, UNIDO was given the task of lead agency of the Thematic Energy Session of LDC III, which recommended that UNIDO undertake a wide range of actions over the next decade prior to the next conference.

83. UNIDO will focus its energy programme on assisting countries in (a) the formulation of energy policies to reduce green house gases and therefore climate change; (b) increasing energy efficiency on both the supply and demand side; and (c) promoting the application of renewable (alternative) energies.

D. Global forum activities

84. The Business Plan recognized the global forum function as a crucial component of UNIDO's mandate to strengthen industrial capacities in developing countries and countries with economies in transition. Specific global forum activities are described under the respective activities in the programme and budgets, 2002-2003. The overall orientation of the global forum will be as follows:

- They will continue to be used as an important tool to increase common understanding on the contribution of industry to fight poverty and to connect the national economy to the global economy. This improved understanding of the modern role of industry in the global economy should support UNIDO's efforts in the field of funds mobilization;
- It will be increasingly output-oriented in the sense that global forum activities should provide an ana-

lytical foundation for, as well as define and focus, UNIDO's technical cooperation interventions;

- It should also help UNIDO to identify and refine the global public goods to be supplied by the Organization. UNIDO will build on the preliminary efforts that have been made in that regard in order to further develop and refine specific industry-related global public goods.

III. OTHER CONSIDERATIONS

85. The Business Plan prescribed that activities in non-agro-based industries should be discontinued unless "related primarily to environmental issues or to agro-based industries". The experience is that UNIDO sometimes needs to support the promotion of the so-called non-agro-based industries from the point of view of investment and technology promotion, small and micro-enterprise development, utilization of agricultural and industrial waste, and employment creation in low-income countries. While the basic thrust not to promote such industries per se is recognized, the list of exceptions must also include these factors.

86. The transformation has changed the internal working methods in UNIDO and has also created considerable responsibilities for programme management and coordination. This resulted in particular from the launching and implementation of integrated programmes through teamwork. Therefore, as mandated by the UNIDO Constitution (Article 11.3), and within the parameters set by the approved programme and budgets, it may be necessary for the Director-General to reorganize the work of the Organization and of the staff in order to align these to the new and emerging requirements.

87. It is evident that the revised medium-term priorities as presented above will require considerable extrabudgetary resources for successful implementation. In respect of the activities in chapter II.A (international conventions and protocols), the Multilateral Fund for the Montreal Protocol and the Global Environment Facility are expected to provide the main funding for the first three groups of activities (paras. 41-46). For support in response to trade-related agreements (paras. 47-54), funding is expected from donor countries and the European Union, in view of the increasing international recognition of the urgency involved. For the other priorities presented, the main source of funding will continue to be donor countries, although the Organization will continue its efforts to diversify sources of funding.

IV. ACTION REQUIRED OF THE CONFERENCE

88. The Conference may wish to consider the information provided in the present document and provide appropriate guidance.

Annex. Technical assistance provided (by service module)

Service modules

<i>Former (1998-2001)</i>	<i>New (2002-2005)</i>
<ol style="list-style-type: none"> 1. Industrial policy formulation and implementation 2. Statistics and information networks 3. Metrology, standardization, certification and accreditation 4. Continuous improvement and quality management 5. Investment and technology promotion 6. Environmental policy framework 7. Climate Convention and Kyoto Protocol 8. Energy efficiency 9. Renewable energy development 10. Cleaner production 11. Pollution control and waste management 12. Montreal Protocol 13. SME policy framework 14. Policy for women's entrepreneurship development 15. Entrepreneurship development 16. Upgrading agro-industries and related technical skills 	<ol style="list-style-type: none"> 1. Industrial governance and statistics 2. Investment and technology promotion 3. Quality and productivity 4. Small business development 5. Agro-industries 6. Industrial energy and Kyoto Protocol 7. Montreal Protocol 8. Environment management

For ease of reference, relevant text from the programme and budget proposals, 2002-2003 (IDB.24/3) for each of the eight service modules is reproduced on the following pages.

INDUSTRIAL GOVERNANCE AND STATISTICS

(Programme C.1)

Context

Inadequate governance inhibits the growth potential of domestic industries. At the same time, liberalization, globalization and rapid technological change constantly alter the competitive environment in which firms operate. Governments, therefore, must adapt their role to assist domestic enterprises to compete in the international arena. Institutions and industries of developing countries typically operate in a situation of incomplete or imperfect information and rarely possess the knowledge, skills and organizational capacities necessary to formulate appropriate industrial strategies, policies and programmes.

Services provided and expected outputs

01: Policy advice:

(a) Support policy design, implementation and monitoring;

(b) Assist the public and private sectors to draw sectoral competitiveness profiles. Diagnostic surveys are conducted using tested methods such as UNIDO's "Made in Country X" to identify strengths and weaknesses, opportunities and threats;

(c) Assist in the establishment of permanent public-private partnerships at country or local level to enable stakeholders to share strategic information, design joint strategies and formulate consistent policies and programmes. Tools such as a game-theory framework developed by UNIDO are used by this service;

(d) Help streamline and improve policy processes, while reflecting the interaction of several stakeholders with distinct and diverse objectives. Advice on faster and simpler procedures consistent with the objectives and strategies of all stakeholders is provided;

(e) Advise Governments in enforcing competition policies through appropriate reforms of the regulatory environment. This service is based on experience gained from the constant monitoring of successful policy experiences worldwide;

(f) Develop national capacities to monitor manufacturing performance and track the evolution of the main determinants of industrial growth from a sector- or economy-wide perspective by relying on worldwide databases such as the "Scoreboard of Industrial Performance and Capabilities", and comparative analyses available at the UNIDO Knowledge Centre (see paragraph C.9 01 (c)).

02: Organizing national and regional exchange platforms:

(a) Promote and support a network of dynamic locations in industrialized and developing countries to facilitate exchange of information and experience, and cooperation in local development strategies and initiatives;

(b) Promote cooperation among groups of countries faced with similar development challenges by organizing regional dialogue on policy issues through seminars and networking of regional research institutions.

Global forum functions

01: *Industrial governance:*

(a) Manage a dynamic Knowledge Centre on Industrial Strategies, which will provide information to and facilitate exchange of experiences between public and private stakeholders involved in the formulation, implementation and monitoring of industrial strategies, policies and programmes. The Knowledge Centre will be supported by a network of research centres of developing and industrialized countries, which will undertake policy- and action-oriented research issues related to the process of industrialization under the new conditions of globalization and technological innovation. This Knowledge Centre will both feed from and support related technical cooperation services; it will serve as the source for regular publications on industrial development issues of global relevance;

(b) Publish an annual World Industrial Development Report. This flagship publication provides information and analysis to policy makers, business leaders and institutions to assist them to better understand the process of innovation and learning in developing countries and the challenges and opportunities of globalization and new technologies. It will provide information of relevance to the formulation of strategies, policies and programmes to support innovation and learning, as well as on the organization of appropriate support systems to promote entrepreneurship and mobilize information, knowledge, skills and business partners;

(c) Develop, maintain and publish a “Scoreboard of Industrial Performance and Capabilities”, which will monitor the main determinants of manufacturing progress in a sample of more than 90 countries. The Scoreboard will allow for cross-country benchmarking of industrial development patterns.

02: *Issue various publications such as:*

- (a) Surveys of global value chains;
- (b) Country surveys of industrial competitiveness;
- (c) Industrial policy briefs.

03: *Compilation and continuous improvement of industrial statistics:*

(a) Industrial statistics collection, preparation and presentation: Collection includes contacting the sources? 180 national statistical offices, but also other national and international sources; providing media and routines adapted to the reporting capability of the source; providing feedback to the sources with queries concerning dubious data or services such as pre-filled questionnaires, amended data, reference data where reports of respondents are related to those of other respondents, projections and metadata. Data preparation includes data entry, data editing, data supplementing, inputting missing observations and projections. Data presentation includes tabulations, construction of indicators, design of statistical reports as well as the systematic descriptions of statistical data and the processes behind them;

(b) Promotion of international recommendations: This includes contributing, through papers and participation in international meetings, to the dissemination and application of the recommendations made to world users and producers of data by the Statistical Commission in matters relevant to industrial statistics;

(c) Data-acquisition support: It includes guiding users in search of data or indicators that could be relevant in describing or treating their problem. It includes customized face-to-face help functions as well as off-the-shelf metadata needed to support a data search starting from vaguely expressed information needs;

(d) Output dissemination: This includes the dissemination to all users of the UNIDO INDSTAT databases. The resulting databases offer a unique source of information used by hundreds of private subscribers and international organizations worldwide. Perhaps the most distinctive characteristic of this information is that it is established at the level of industrial branches and, in some instances, sub-branches;

(e) Statistical research and development: It includes not only the methodological activities to improve the data and to maintain the databases, but also research and publications based on the first-hand data available to UNIDO;

(f) Participation in international statistical surveys: UNIDO survey specialists join international surveys to introduce new methods to collect and process industrial statistics. The data collected in the field are inserted in the UNIDO databases for further analysis and dissemination.

INVESTMENT AND TECHNOLOGY PROMOTION

(Programme C.2)

Context

The global economy has become knowledge- and technology-driven, but while innovation and rapid technological changes are the reasons for unprecedented prosperity and growth in industrialized countries, many developing countries and countries with economies in transition are risking marginalization by being trapped in a technology divide and an investment gap. Foreign direct investment and acquisition of technology are indispensable elements for the economic transformation these countries require to achieve sustainable economic growth and to eradicate poverty. Although SMEs in developing countries and countries with economies in transition are considered to be an engine of economic growth, they face enormous difficulties in attracting investors and accessing technology. Barriers include the lack of effective investment and technology promotion policies, inappropriate legal and regulatory frameworks, inadequate capabilities of investment promotion and technology support institutions, and the lack of access to potential investors and sources of new technology.

Services provided and expected outputs

During the biennium, the Programme will focus on the following services and outputs:

01: Enhancement of national policies, strategies and regulatory frameworks for investment and technology promotion:

(a) Assist Governments to design or enhance policies, strategies and instruments for investment and technology promotion within the new economic context as well as strengthen related legal and regulatory frameworks;

(b) Assist Governments with the development or enhancement of technology foresight programmes to define future orientation of technology programmes in accordance with rapid technological change.

02: Building institutional capabilities in investment and technology promotion:

(a) Establish or strengthen national investment and technology promotion institutions and upgrade their capacities in the identification, formulation, appraisal and promotion of investment and technology projects and technology transfer negotiations;

(b) Provide opportunities for staff of national investment- and technology-related institutions to upgrade their skills through on-the-job advanced training in the ITPO under the Delegates Programme;

(c) Establish or strengthen international and national technology centres to enhance North-South and South-South technology flows in order to achieve innovation results; to bring advanced and new appropriate technologies to the marketplace; to facilitate technology sourcing, transfer and acquisition; and to assist in managing technological change;

(d) Assist public- and private-sector institutions to establish or strengthen national subcontracting partnership exchanges (SPXs);

(e) Undertake training programmes in regional and national financial institutions in developing countries and economies in transition in contemporary investment promotion techniques, UNIDO's on-line promotional tools and project financial appraisal methodologies;

(f) Assist Governments in the formulation, packaging and promotion of "private financing of industrial infrastructure" projects.

03: Promotion of business alliances:

(a) Support national investment- and technology-related institutions in their efforts to develop business alliances with foreign partners by providing access to potential investors and technology suppliers;

(b) Facilitate completion of investment and technology projects by disseminating screened and appraised project proposals among financial institutions interested in seeking direct investment opportunities in developing countries and economies in transition.

Global forum functions

(a) Monitor technological developments and trends and examine the underlying driving forces: On this basis, develop guidelines and methodologies for technology foresight programmes as a decision-making tool for technology policy and long-term industrial development;

(b) Offer an institutionalized IT platform for on-line assistance: Promotion of investment and technology; sharing and dissemination of knowledge; strengthening the capacities of investment promotion agencies, technology centres, SPXs and other members of the "UNIDO Exchange" community;

(c) Organize regular meetings, workshops and seminars for national counterpart institutions, representatives of sister organizations (such as Foreign Investment Advisory Service (FIAS), Multilateral Investment Guarantee Agency (MIGA) and UNCTAD) and a standing advisory panel of representatives from the private sector to facilitate follow-up and to update UNIDO methodologies;

(d) Develop, update and publish manuals, guidelines and training modules as well as on-line services for investment promotion, technology management and technology transfer;

(e) Develop and maintain new advanced versions of UNIDO's COMFAR financial project appraisal software system to meet new information technology requirements;

(f) Maintain a global outsourcing and suppliers network and improve its efficiency by application of new "Outsourcing 2000" software.

QUALITY AND PRODUCTIVITY

(Programme C.3)

Context

International economic exchanges have grown exponentially over recent years and have become a major source of economic growth and social development. Enterprises in developing countries are more and more excluded from the new production and trade patterns. The lack of quality and productivity infrastructure, services and related skills prevents the enterprises from accessing global markets and from integrating into international production and supply chains.

To survive in a competitive global production and trade environment, enterprises have to offer competitive, safe, reliable and cost-effective products. Enterprises have to increase their productivity and competitiveness to increase manufacturing value added, to maintain or increase employment and to increase their export and domestic market shares, while better protecting the environment. Industrial enterprises are increasingly aware of the need to improve product quality and productivity; however, they typically do not have the knowledge and skills to develop and implement appropriate quality management system solutions.

Developing countries also need to assist their industries and concerned government institutions to overcome or elimi-

nate unnecessary technical barriers to trade caused by disparities in standards, metrology and conformity assessment practices between different trading partners. This requires mutually developed and recognized systems of metrology, standardization, testing and quality (MSTQ) that enhance market transparency for manufacturers and purchasers and perform important protective functions for consumers and employees. MSTQ techniques and methodologies could also be used for the establishment of an internationally recognized measuring and monitoring system to qualify and quantify mineral and agricultural exports before they are shipped to ensure revenues and preserve the natural resource base.

Services provided and expected outputs

01: *Strengthen the legal and regulatory framework:*

(a) Assist Governments with the development of a quality and productivity policy by assessing the existing policy framework and advising on the establishment of incentive and support programmes, such as quality awards;

(b) Assist Governments to develop and harmonize the legal and regulatory framework relating to quality, standardization and metrology for better protection of consumer health and safety of the environment and to act against fraud by assessing the existing framework and providing advice on necessary adjustments.

02: *Standardization and conformity assessment:*

(a) Establish or strengthen the capacity of existing standardization bodies by providing training, setting up sub-sectoral technical committees, assist with the design and implementation of awareness programmes to promote the adoption of standards at national and regional level, and assist participation in regional and international standards-setting forums and networks;

(b) Establish or strengthen the capacity of accreditation bodies for the purpose of being recognized by the International Accreditation Forum (IAF) or the International Laboratory Accreditation Cooperation (ILAC) by conducting pre-evaluations and assisting in networking and partnership arrangements with other national/regional institutions;

(c) Establish or strengthen laboratory capacities for sampling, inspection, material and product testing, including microbiological and chemical analysis by specifying testing and equipment requirements. Provide technical support for the harmonization of testing procedures, training of staff through twinning arrangements, as well as assistance in networking, partnership and agreements for conformity assessment.

03: *Metrology (measurement):*

(a) Establish or strengthen laboratory capacities for industrial and legal metrology by identifying calibration, verification and equipment requirements, assisting in the physical set-up and start-up of laboratories; upgrading measurement

equipment according to international standards; training technicians and assistance in networking, inter-comparisons, mutual recognition arrangements and accreditation;

(b) Implement UNIDO software Measurement and Control-Chart Toolkit (MCCT) to meet the requirements related to metrological control of the ISO 9000/2000 standards.

04: *Quality management and productivity improvement:*

(a) The UNIDO quality approach enables the enterprises to enter into self-sustained and continuous improvements without the need for continued assistance by:

(i) Building institutional and human capacity at the level of Governments and institutions for implementing quality management methodologies and systems (TQM, ISO 9000/2000, statistical process control, etc.) through practical demonstration in groups of pilot enterprises for improving their quality and productivity;

(ii) Promoting productivity by establishing regional and national quality and productivity centres. The centres act as one-stop-shops for productivity and quality improvements in the manufacturing sector and associated institutions by fostering production management upgrading at the level of enterprises, industrial sectors, supply chains, technology institutes and policy-related government bodies. Furthermore, through process and competitiveness benchmarking services, the centres will be able to help identify, adapt and promote best manufacturing practices;

(iii) Improving capability to monitor and increase business performance through the implementation of UNIDO business excellence software packages: PHAROS (Business Navigator) suitable for SMEs, BEST (Business Environment Strategic Toolkit) and FIT (Financial Improvement Toolkit) and MCCT for monitoring calibration of equipment and carrying out simple statistical process control.

05: *Industrial restructuring and upgrading:*

(a) Build capacities in public- and private-sector institutions to develop national industrial upgrading and restructuring policies, support mechanisms, including financing schemes, and restructuring and upgrading programmes;

(b) Develop national consulting capability to address the restructuring and upgrading needs.

Global forum functions

(a) Foster linkages and cooperation among regional and international organizations such as ISO, WTO, ILAC, IAF, International Organization of Legal Metrology (OIML) and regional and international standardization and accreditation

bodies to facilitate networking, promotion of mutual recognition of certificates and harmonization of standards;

(b) Monitor global trends in standardization, conformity assessment, metrology and testing to promote awareness and strengthen the trade capacity of developing countries through applied research and benchmarking studies, training and participation in international conferences;

(c) Carry out and disseminate benchmarking analyses to identify best practices of standardization bodies and laboratories;

(d) Develop and improve business excellence tools such as BEST, FIT and PHAROS, and printed material for upgrading business performance such as the manual on diagnostic for restructuring and upgrading through applied research and benchmarking studies in quality management, industry modernization and productivity.

SMALL BUSINESS DEVELOPMENT

(Programme C.4)

Context

A competitive and resilient industrial sector relies on an appropriate mix of large, medium and small enterprises. SMEs play a leading role in creating employment, income and value added, accounting for up to 90 per cent of manufacturing enterprises and between 40 and 80 per cent of manufacturing employment. In LDCs, their role is even more important, since SMEs often offer the only realistic prospect for creating additional employment and thus reducing poverty. A healthy SME sector is, therefore, crucially important for inclusive and socially sustainable development. However, institutions providing support services are often limited in their coverage and capacity. Existing institutions are frequently poorly designed and have difficulty in providing their services effectively and efficiently. SMEs, in general, face problems associated with their size and relative isolation such as inability to achieve economies of scale and difficulties in entering into national and global value chains driven by large transnational corporations. The constraints of individual SMEs include limited technical and managerial skills, difficulty in obtaining financing and insufficient knowledge about laws and regulations.

Services provided and expected outputs

During the biennium, the Programme will focus on the following services and outputs:

01: Development and implementation of SME policies:

(a) Strengthen the capacity of the public and private sectors to formulate and implement national and regional policies, strategies and programmes to promote SME development as well as to monitor their effectiveness. This is done by setting up consultative mechanisms, supporting strong departmental SME advocacy units in Government and strengthening their capacity to collect and analyse SME-related information;

(b) Improve the regulatory framework for SME development by reviewing existing laws, administrative rules and procedures; developing recommendations for corrective measures; training public administrators and disseminating information to raise entrepreneurs' awareness of regulatory and administrative issues affecting their business operations.

02: Development of local business systems:

(a) Promote the collective efficiency of SME clusters and networks by undertaking diagnostic studies, developing a joint vision, formulating a network/cluster action plan, and establishing cooperation with similar networks/clusters for benchmarking and exchange of best practices;

(b) Build multisector partnerships and strategic knowledge alliances between UNIDO, transnational corporations, SMEs, business associations, research and other civil society organizations within specific manufacturing subsectors aimed at integrating SMEs into global value chains.

03: Business advisory services:

(a) Establish or strengthen business centres and other business advisory mechanisms to provide targeted services for SMEs by assisting in the design of their organizational structure, determining the mix of services to be provided, and training staff in the provision of basic or more sophisticated business support to entrepreneurs;

(b) Design and implement programmes that build capacity to promote business incubators to support new businesses during their start-up and early growth phase. This is done by promoting awareness of the concept among potential incubator developers and sponsors, preparing a framework for development and advising on specific feasibility and operational issues.

04: Rural entrepreneurship development:

(a) Support Governments and other stakeholders in designing programmes in support of national poverty reduction strategies through promoting rural micro and small enterprises and in improving the enabling policy and regulatory environment at the local level;

(b) Strengthen affordable and effective business development services in rural areas to develop entrepreneurial, managerial and technical skills, with emphasis on micro enterprises and self-help capacities of civil society institutions, and facilitate access to finance schemes bridging the gap between micro-finance and commercial bank finance.

05: Women's entrepreneurship development:

(a) Strengthen the capacity of public and private support institutions to identify and alleviate the constraints faced by women entrepreneurs by equipping these institutions with tools to formulate and implement targeted skills enhancement programmes and by organizing training of trainers courses;

(b) Organize, on a pilot basis, managerial and technical skills development programmes for women entrepreneurs at the

level of selected industrial subsectors such as food-processing and textiles, with emphasis on micro and small enterprises.

Global forum functions

(a) Participate in the Donor Committee for Small Enterprise Development which—based on a broad membership from both multilateral and bilateral development agencies—seeks to develop best practices of SME promotion through donor interventions;

(b) Undertake action-oriented research and issue technical working papers covering lessons learned from programmes and projects as well as contributions to the general debate on private sector and SME development;

(c) Cooperate with OECD in the Forum on Enterprise and Entrepreneurship Development and with UNDP on the regular updating of the United Nations Inter-agency Resource Guide for Small Enterprise Development.

AGRO-INDUSTRIES

(Programme D.1)

Context

Agro-industrial products greatly contribute to meeting basic human needs and to sustaining livelihoods. Only a small proportion of produce is now processed and there is great post-harvest waste due to lack of storage facilities, infrastructure and poor knowledge of even basic techniques for conversion and manufacturing. Support institutions lack capacity for extension services, professional and sectoral trade associations are weak and there are few specialized consulting firms able to advise on process and machinery selection, production planning and control, waste minimization, product mix, choice of raw materials and technical inputs. Unemployment, especially in rural areas, is high and existing artisanal SMEs cannot meet the quality standards for export or compete with imports. Adding value to raw materials is the only sustainable way to create wealth at the grass roots or community level.

Services provided and expected outputs

01: Food sector:

(a) Services cover advice to support institutions and assisting with enterprise-level demonstration and training projects covering grain milling, bakery products, including enrichment; vegetable oils, fruits and vegetables (solar drying, canning, juicing and freezing); meat and fish; dairy products, including dried and powdered milk, yoghurt and similar items; sugar and derivatives; beverages; animal feed production using crop residues and wastes, including agro-industrial by-products;

(b) UNIDO advises enterprises and helps demonstrate processing technologies, product testing and packaging procedures to ensure that products meet quality requirements, consumer health and safety (GMP and HACCP) and environmental

concerns, and that they meet and maintain the product and process control standards necessary to succeed in local and export markets.

02: Leather sector:

(a) Services encompass advice to support institutions at national and regional levels and assistance in the demonstration of environmentally-friendly processes and technologies for the tanning of hides and skins as well as in application of improved processes and production technologies to ensure competitively produced high-quality leather and footwear products;

(b) Assistance is provided for the establishment of footwear and leather product market intelligence systems and of leather grading standards, in training of trainers and in the design and manufacture of products;

(c) Advice is given on selection and use of equipment, process optimization (CAD/CAM), style and fashion trends and on promotion programmes for exporters.

03: Textiles sector:

(a) Assistance is given to support institutions and enterprises in demonstration of modern textile and garment production technologies to optimize production and minimize waste when cutting out garments (CAD/CAM); on the use of natural fibres and synthetics for textiles; on selection and use of equipment for spinning, weaving and knitting;

(b) Assistance is provided in the field of dyeing and finishing to help introduce computerized colorimetry and colour-matching to meet international standards and to reduce pollution from pigments;

(c) Support is given to enterprises during the phase-out of the Multi-Fibre Agreement and to help the African textile industry benefit from the US-Africa Bill.

04: Wood sector:

(a) Advice and demonstration activities are provided to increase value added to wood and non-wood (e.g. bamboo) forest products through manufacture of furniture and joinery items for building and the rational use of timber for the construction of durable structures;

(b) Coverage includes technical cooperation to apply the related wood technologies of grading, drying and preservation; product design, selection of machinery and equipment for rough milling, machining, assembly and finishing plus structural design and demonstration of structures such as bridges, housing, farm and community buildings as well as to strengthening of support institutions and sectoral associations.

05: Agro-machinery and re-engineering:

(a) Advisory services are provided to the agricultural machinery industrial system and cover the design and manufacture of basic machinery implements and tools used for agricultural production and processing, including technical inputs;

(b) Advice is also given on the establishment of rural repair and maintenance workshops for cars, trucks and tractors, farm implements, tyre repair and re-treading, outboard motors, spare part manufacture and on equipment for storage, handling and packaging of processed agricultural products; and innovation, upgrading and/or re-engineering of factory production lines in agro-machinery sectors.

Global forum functions

(a) Organization of International Food Safety Panel (called for by leaders of G-8, 28 July 2000) and associated regional seminars;

(b) Organization of the Leather Panel to advise on programmes and funding;

(c) Organization of periodic sectoral (Wood and Food) Industry Advisers Group meetings;

(d) Development of sectoral databases on machinery and equipment and on processes.

INDUSTRIAL ENERGY AND KYOTO PROTOCOL

(Programme D.2)

Context

Energy is essential to economic and social development and to improving the quality of life. However, accessibility to reliable and affordable energy is very unevenly distributed, both between countries and within countries. Many developing countries—in particular LDCs—and countries with economies in transition face the urgent need to provide adequate, reliable and affordable energy services, especially electricity, to billions of people in rural areas. On the other side, the production/generation, distribution and use of energy are sources of global pollution and waste, inter alia, substantially increasing the atmospheric concentrations of greenhouse gases. Particularly, the importance of carbon dioxide emissions as an environmental issue of international concern has grown substantially since 1992, when the UNFCCC was adopted because of increasing concern over rising atmospheric concentrations of greenhouse gases and their possible adverse effects on the global climate system.

World energy use has emerged at the centre of the issue and since then increased greenhouse gas emissions from fossil fuel combustion dominate the climate change debate. In this context, UNFCCC and Kyoto Protocol call for enhancement of energy efficiency and increase of new and renewable energy as well as measures to limit or reduce emissions of greenhouse gases. Global climate change mitigation particularly depends on widespread use of energy efficiency and renewable energy technologies in all countries.

To enable developing countries and economies in transition to meet both national development and global climate change goals, the multilateral funding mechanism of GEF and its partner agencies and regional development banks develop,

finance and implement projects that reflect the GEF's climate change mitigation strategies. Following the adoption of resolution GC.8/Res.2, reaffirmed by the Industrial Development Board at its twenty-third session, UNIDO was accorded partnership status with the GEF Secretariat at its Council meeting in November 2000.

Services provided and expected outputs

01: Rural energy:

(a) Assess the market feasibility of the introduction of commercially viable rural energy systems based on clean or renewable energy sources in cooperation with national counterparts;

(b) Assist with the design and implementation of rural energy programmes based on clean and renewable energy sources such as biomass fuels, solar, wind and hydropower, as well as cleaner fossil fuels such as liquid petroleum gas;

(c) Strengthen the capacity of local manufacturing of appropriate energy equipment and energy systems.

02: Industrial energy efficiency:

(a) Assist recipient countries with developing an energy-efficiency programme that would help to attain greater energy security by bridging the gap between energy demand and supply and to address broader national and global environmental concerns, including greenhouse gas emissions;

(b) Enhance energy-efficiency measures and harmonize national technical standards through and with industrial associations, and promote voluntary agreements of industry with local beneficiaries and authorities;

(c) Analyse and assess energy-intensive industrial sectors, identify the barriers to the implementation of energy efficiency measures and develop strategies for overcoming economic, institutional, regulatory and market barriers in cooperation with national counterparts;

(d) Conduct plant-level energy audits to assess the current situation, analyse the performance of existing energy-intensive equipment and machinery, and introduce appropriate housekeeping measures;

(e) Demonstrate new technologies and process options for cases when the above-mentioned measures are no longer sufficient.

03: Climate change and Kyoto Protocol:

(a) Develop methodologies for the Clean Development Mechanism (CDM) and Joint Implementation under the Kyoto Protocol to assist the effective implementation of those mechanisms overall and to assist developing countries in their implementation;

(b) Strengthen institutional capacity in developing countries to correctly apply the guidelines and methodologies for the development and implementation of projects under the CDM and Joint Implementation under the Kyoto Protocol;

(c) Act under a GEF partnership as executing agency with expanded opportunities for the preparation and implementation of GEF-funded projects in line with the GEF climate change mitigation strategies;

(d) Seek international collaboration, especially with international and regional organizations, development banks and energy technology centres.

Global forum functions

(a) Be involved in a number of activities in the energy field to enhance the awareness of energy and climate change problems, and to develop the strategy and methodologies to solve the problems. These activities include those under the UNFCCC and Kyoto Protocol process, such as CDM and Joint Implementation, as well as those specifically targeting energy concerns of LDCs;

(b) Carry out activities bringing stakeholders together to discuss, recommend solutions and take action to help to reduce poverty through provision of energy services in the least developed regions;

(c) Actively take part in the Rio + 10 preparations and the main event;

(d) The form of activities described above includes preparation of technical papers/studies, organizing national, regional and international meetings, involvement with activities of other stakeholders, hosting business and industry events, participation in main forums and so on.

MONTREAL PROTOCOL

(Programme D.3)

Context

In the past, the lack of knowledge about atmospheric chemistry and processes resulted in stratospheric ozone depletion. Man-made chemicals, especially chlorine and bromine compounds, such as chlorofluorocarbons (CFCs), halons, and a broad range of industrial chemicals used as aerosol propellants, refrigerants, fire retardants, solvents, process agents, foaming agents and fumigants, attack the ozone layer and are recognized as ODSs. The depletion of the ozone layer allows ultraviolet-B radiation to reach the ground, which could raise the incidence of skin cancer, cataracts, and other adverse effects on the human immune system. Moreover, the climate change is enhanced disturbing the ecological food chains, affecting agriculture, fisheries and biological diversity.

The Vienna Convention on Protection of the Ozone Layer (1985) and the subsequent Montreal Protocol on Substances that Deplete the Ozone Layer (1987) form the basis for global cooperation for the protection of the ozone layer. As of May 2000, 173 countries ratified the time schedule to “freeze” and reduce consumption of ODSs. In this context, the developing countries (Article 5 Parties) have agreed to freeze most of CFC consumption as of 1 July 1999 based on 1995-1997 averages, to reduce consumption by 50 per cent by 1 January 2005 and

to fully eliminate CFCs in 2010. For methyl bromide, used mainly as a fumigant, developing countries will freeze their consumption by 2002 based on average 1995-1998 consumption levels.

With the onset of the freeze on CFC production and consumption, the Article 5 countries—63 of which are assisted by UNIDO—are entering a new phase. The “grace period” marked by no control measures under the Montreal Protocol is no longer valid, and these countries are now in the “compliance” period in which they have to achieve specific reductions in national ODS phase-out programmes. With the move into the compliance period, the importance of the country-driven and compliance-based approach has now been recognized, providing the Article 5 countries further flexibility in the use of approved funding of their phase-out processes. UNIDO, as one of the four implementing agencies of the Montreal Protocol since 22 October 1992, continues to assist the developing countries in their national processes within the agreed time frame and modality.

Services provided and expected outputs

01: Policy, strategy and programme design:

(a) Assist Governments in the preparation of policies, strategies and national programmes and in updating relevant data and information for the phasing out of ODS (by assisting them in the identification of technology options and the most effective ODS-related activities);

(b) Assist Governments in the preparation of sectoral surveys and profiles to define specific strategies and requirements in sectors (e.g. process agents for pharmaceutical and tobacco and for developing industrial rationalization concepts for SMEs).

02: Support institutions:

(a) Assist in the establishment of national demonstration and training centres to provide awareness and training for industrial and agricultural technical personnel and plant managers in the management and handling of non-ODS technologies as well as in identifying and testing alternatives to the use of specific fumigants, such as methyl bromide;

(b) Assist the local authorities through institution-building projects in establishing National Ozone Units, in training of national experts (Ozone Officers, Customs Officers, etc.) in the preparation of regulations, codes of good servicing, maintenance, safety and production practices (by the preparation of refrigerant management plans) and in techniques of demolishing of equipment.

03: Direct support to enterprises by project implementation:

(a) Assist the industry in the identification and implementation of state-of-the-art non-ODS production technology by assessing respective capital and operational costs and safety issues, assisting in the transfer of clean (non-ODS) technology, including the use and/or acquisition of overseas technology

rights, equipment procurement, the conversion of production lines, retrofitting, maintenance, recovery and recycling, training of staff, commissioning of production lines and quality certification;

(b) Assist the industry in phasing out the use of specific fumigants, such as methyl bromide (by identifying and testing national alternatives and providing advice on their implementation);

(c) Assist industry in industrial rationalization through large-scale umbrella projects, optimizing available funds and contributing to the sustainability and market competitiveness of “grouped” SMEs.

Global forum functions

01: Compulsory protocol functions:

(a) Attend regularly (three times per year) the sessions organized by the Executive Committee of the Multilateral Fund for annual business plans, project approvals and discussions on policy issues and for reporting on annual work plans;

(b) Attend inter-agency coordination and advisory group meetings organized by the Montreal Protocol Secretariat and UNEP to review technical and economic issues concerned with the effective use of funding, formulation of projects, emerging technologies and chemicals, evaluation and reporting schemes and on data processing;

(c) Attend regional networking meetings organized by UNEP, as technical experts to review with Ozone Officers any technical, economic and policy issues related to formulation and implementation of projects, technologies, products and adoption of new policies for compliance and planning.

02: Other organizational functions:

(a) Organize regional workshops in cooperation with UNEP to disseminate information and provide advice based on UNIDO’s experience in sectors where the Organization has the leading position (e.g. methyl bromide, process agents);

(b) Organize expert group meetings for consultations on the implications of new technological trends, new chemical alternatives and/or on the common constraint areas of SMEs;

(c) Preparation of country-specific publicity materials and an updated mobile exhibition reflecting the Organization’s achievements, activities and experience in relevant areas.

ENVIRONMENTAL MANAGEMENT

(Programme D.4)

Context

Few now doubt that the continuing degradation of the natural environment poses one of the deepest challenges to modern industrial societies. Major problems include global warming, loss of biodiversity, water and air pollution, POPs and toxic substances, and soil erosion. Institutions and industries of

developing countries and economies in transition face several constraints in combating the loss of natural environmental resources at the national level and emerging environmental issues of a transboundary, regional and global nature.

Services provided and expected outputs

01: Environmental planning and policy formulation:

(a) Assist Governments in preparing audits of environmental status enabling the cost-benefit analysis of environmentally sound non-combustion technologies and alternative remediation technologies, and the development of sustainable environmental policies and action plans;

(b) Build the capacities of Governments to enforce environmental policy and monitor compliance with regulations through the strengthening of their infrastructure and human resources, thereby enabling them to formulate sector-specific pollutant discharge standards, prepare and operate sustainable regulatory regimes and implement monitoring programmes;

(c) Assist Governments to operate collectively in the management and sustainable use of integrated transboundary river basin, wetland, coastal zone and large marine ecosystems;

(d) Strengthen the capacity of public- and private-sector institutions, at national, regional and provincial levels, to evaluate the relative contributions of different industrial subsectors to sustainable development and thus to formulate and implement cost-effective and consensus-based environmental policies and regulations for industry.

02: Cleaner and sustainable production:

(a) Establish and strengthen NCPCs, which raise awareness in the private and public sectors of the purpose and benefits of cleaner production, and assist enterprises with the implementation of environmental management systems and the identification, evaluation, and financing of cleaner production options;

(b) Assist Governments, institutions and enterprises with the removal from manufacturing processes of POPs and persistent toxic substances through the introduction of substitutes or alternative environmentally sound non-combustion technologies;

(c) Develop and disseminate expert systems for environmental impact assessment;

(d) Promote cleaner environmental practices such as bio- and phytoremediation in the public and private sectors;

(e) Develop information systems consistent with the Clearinghouse Mechanism of the Convention of Biological Diversity.

03: Pollution control and waste management:

(a) Assist the private and public sectors (including local government) to identify, evaluate and implement pollution-control and waste-management systems and to apply new

bioremediation technologies to the clean-up of polluted industrial sites and areas;

(b) Strengthen the capacity of subsector institutions to assist enterprises to evaluate and take up environmentally sound non-combustion technologies, thereby decreasing emissions of polluting by-products such as POPs (dioxins and furans);

(c) Assist the artisanal and small-scale gold mining sector to minimize the discharge of highly poisonous mercury used in gold extraction through the introduction of technologies for its safe handling within closed systems.

Global forum functions

01: *Indicators of sustainable development and triple bottom line:*

(a) Convene two expert group meetings, whose conclusions will be included in its interventions and presentations at Rio + 10 (summer 2002). The first will be a peer review of UNIDO's assessment of whether industrial development in developed and developing countries has converged on or diverged from sustainable development targets over the past decade and what measures can be taken to accelerate convergence. The second will assess the global supply chain effects of corporate responsibility efforts of transnational corporations and how exporters in developing countries can best respond to the new social and environmental requirements while at the same time remaining competitive.

02: *Biodiversity:*

(a) Analyse critical issues affecting the development and use of genetically modified organisms, as well as their impact on biodiversity and the sustainable utilization of biological resources.

03: *Millennium Declaration:*

(a) Contribute to the implementation of the Declaration, in particular through activities—in coordination with WHO—to provide safe drinking water. UNIDO will seek to identify, develop and deploy environmentally sound management strategies and technologies to overcome potential contaminants such as arsenic and fluoride.

04: *Environmentally sound management of chemicals, POPs and toxic substances:*

(a) Cooperate and coordinate UNIDO activities in the context of the inter-organization programme for the sound management of chemicals, with UNEP, ILO, FAO, WHO, UNITAR and OECD.

05: *International waters:*

(a) Participate in the two Committees on Water Resources and Oceans and Coastal Areas, where UNIDO partners are UNEP, ILO, FAO, WHO, UNITAR, OECD, CSD, and UNESCO.

Annex D. General Conference resolution GC.9/Res. 2 on medium-term programme framework, 2002-2005

The General Conference,

Recalling its resolution GC.7/Res.1 endorsing the Business Plan on the Future Role and Functions of UNIDO, which remains the basis for the organizational and programmatic transformation of the Organization and which grouped UNIDO activities into two areas of concentration:

- (a) The strengthening of industrial capacities,
- (b) Cleaner and sustainable industrial development,

Recalling also that while maintaining the universal character and vocation of UNIDO, a geographical, sectoral and thematic concentration of its activities would be pursued by giving added emphasis to the following:

- (a) Services to least developed countries, in particular in Africa, with special attention to the regional and sub-regional level,
- (b) Services in support of agro-based industries and their integration through subsectoral linkages into national industrial structures,
- (c) Services in support of small and medium enterprises and their integration into national industrial structures,

Recognizing the importance of the proposal for the medium-term programme framework 2002-2005 as contained in document GC.9/11, which also reports on progress in implementing the Business Plan,

Noting the developments in the implementation of the Business Plan, as reported in documents GC.8/10, Corr.1 and 2 and GC.9/11, aware that outstanding tasks remain, partly due to resource shortages,

Taking into account other innovative measures undertaken to bring about the programmatic and organizational transformation of UNIDO, as covered in the annual reports since 1997,

Acknowledging the need for a strong UNIDO presence and capability to provide services in middle-income developing countries and in countries with economies in transition, in addition to, and not at the expense of what is being done in Africa,

Stressing the importance of promoting South-South collaboration and cooperation activities, taking into account the interests of all relevant actors and stakeholders,

Acknowledging the dynamic nature of international development issues and the need for UNIDO to adapt to the changing industrial development requirements of developing countries, in particular least developed countries and countries with economies in transition,

Recognizing the contribution that UNIDO can make to the realization of international development agendas and targets, especially the goals contained in the United Nations Millennium Declaration and in the final document of the Third United Nations Conference on Least Developed Countries,

Considering the importance of technology for industrial development, and thus the necessary transfer of technology, as an essential element for the economic growth of developing countries in their fight against poverty and for connecting with the world economy,

Taking into account that technical barriers to trade are an impediment in the current international trade system and therefore recognizing that technical cooperation can help developing countries and countries with economies in transition to overcome those barriers,

Underlining that UNIDO should bear in mind, while implementing the Business Plan, resource constraints and the need to adhere to the principles of comparative advantage and inter-agency coordination,

Convinced that poverty reduction is a key development challenge and that UNIDO can do much to address it,

1. *Confirms* that in the context of the ongoing reform process, the Business Plan remains the basis for enabling UNIDO to adapt its functions and priorities and to orient its activities to the new realities of the changing global economic environment and ensure its viability and efficiency;

2. *Takes* into account the proposals contained in document GC.9/11 based on experience and the need to consider and to respond to evolving circumstances;

3. *Encourages* the Director-General, in implementing the Business Plan in the period 2002-2005, to devote particular attention to the following:

A. Strengthening of Industrial Capacities

(a) Maintain and reinforce all the sectoral priorities and activities of UNIDO as defined in the Business Plan;

(b) Assist developing countries and countries with economies in transition to build up their institutional capacities, especially those relating to the preparation and application of technical regulations and standards, and conformity assessment procedures with a view to their benefiting from improvements in market access and promoting their rapid and full integration into the multilateral trading system;

(c) Promote investment and technology transfer, inter alia, through the network of Investment and Technology Promotion Offices and investment promotion forums, and pursue sectoral interaction with the private sector and inter-regional cooperation;

(d) Contribute to the development of small and medium enterprises and assist Member States in the development and the implementation of effective policies, and in the establishment of a coherent set of specialized support institutions and programmes, paying special attention to rural entrepreneurship development as well as to women entrepreneurs, particularly in the poorest countries;

(e) Promote South-South cooperation and assistance, taking into account the dual role of middle-income countries as recipients and donors, using their experience in advanced sectors to alleviate poverty in least developed countries;

(f) Promote transfer of technology with a view to enhancing the productivity, competitiveness and quality of the industrial base of all developing regions of the world, particularly in the following areas: agro-related technology, new information and communication technologies and biotechnologies, bearing in mind the special importance of biotechnology and related activities for those regions;

(g) Extend the technology foresight activities to all regions, taking into account the experience of the regional initiative in Latin America, as well as the new initiative for Central and Eastern Europe and NIS countries, which aims to address common issues related to regional development;

B. Cleaner and Sustainable Industrial Development

(a) Develop further cleaner production activities, especially in the agro-industrial sector, centred, among others, around the UNIDO/UNEP National Cleaner Production Centres, focusing on specific subsectors, including industrial waste and pollution control activities;

(b) Continue to focus the assistance programme on greenhouse gas reduction policies and increasing energy efficiency, as well as on renewable and alternative sources of energy in developing countries, particularly in the least developed countries and countries with economies in transition;

(c) Support programmes on environmentally sustainable industrial development strategies and technologies in agro-industrial sectors particularly textile, leather, food and wood-related activities;

(d) Assist Member States, in those aspects related to sustainable industrial development strategies and technologies, in the implementation of international instruments, such as the Stockholm Convention on Persistent Organic Pollutants, the Kyoto Protocol to the United Nations Framework Convention on Climate Change, the Cartagena Protocol on Biosafety of the Convention on Biological Diversity, inter alia, through the development of environmental norms and standards;

(e) Give special emphasis to initiatives, in coordination with other relevant actors and stakeholders, providing access to modern and efficient energy services for the poorest, with the goal of contributing to the international development targets;

(f) Continue to cooperate with the Global Environment Facility and to provide services to Member States in all Global Environment Facility focal areas where UNIDO has a comparative advantage;

(g) Pursue activities related to the phasing-out of ozone depleting substances as defined in the Montreal Protocol;

C. Global Forum Activities

(a) Within each priority area, ensure that cost-effective and output-oriented analytical activities with clear objectives provide a strong analytical foundation for technical cooperation activities;

(b) Use and promote the global forum activities as an important tool to improve programmatic activities and to enhance common understanding on the contribution of industry to poverty alleviation and to the connection of national economies to the global economy;

(c) Participate, within its areas of competence, in major development conferences to make a visible and focused contribution;

D. Field Representation

(a) Establish an appropriate monitoring and evaluation system for the field structure;

(b) To optimize and strengthen, as appropriate, the field presence to ensure that it is well targeted, efficient and effective, and to promote regional integration through, inter alia, interaction and coordination with all relevant actors and stakeholders involved;

E. Human Resources Management

To encourage the further development of the Human Resources Management Framework while ensuring its effectiveness and efficiency;

4. *Requests* the Director-General to report to the Conference at its tenth session, through the Industrial Development Board, on the implementation of the present resolution.

*8th plenary meeting
7 December 2001*



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