

ANNEX 4

QUESTIONNAIRE TO IDENTIFY INTERESTED FIRMS

- 1) Company name :.....
- 2) Name of the contact person :.....
- 3) Address :.....
- 4) Telephone :.....
- 5) Fax :.....
- 6) E-mail :.....

- 1) Do you agree to the creation of a consortium in your sector?
 Yes No

- 2) Would you like the consortium to be oriented towards:
 services sales both

- 3) Does your company export at the moment:
 Yes No

- 4) Which of your products are suitable for export?
.....
.....
.....

- 5) Would you accept your competitors to be in the same consortium as you?
 Yes No

- 6) Which other products may complement your products ?
.....
.....
.....

- 7) What should be, in your opinion, the
maximum number of participants in the consortium :
minimum number of participants in the consortium :

- 8) What do you expect of a consortium?
.....
.....
.....
.....

- 9) Would you agree to create a common trademark?
 Yes No

10) Which activities could be undertaken relatively rapidly by the consortium after its creation?

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.....
.....

11) Can common purchases be envisaged?

Yes

No

12) If yes, which ones?

.....
.....
.....

13) Which legal structure should be adopted (e.g. public limited company, private limited company, Economic Interest Grouping)?

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.....
.....

14) What should be the role of the member firms within the consortium?

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.....
.....

15) Would you be interested in creating an ethical code for members?

Yes

No

16) If yes, which values would you want to appear?

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.....

17) What incentives do you expect from the government for the creation and operation of a consortium?

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18) Comments or observations:

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.....

Signature: [head of company]

Date: