



UNITED NATIONS  
INDUSTRIAL DEVELOPMENT ORGANIZATION

# *Programme for Country Partnership (PCP) for Ethiopia*



*Highlights of programme activities  
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INCLUSIVE AND SUSTAINABLE INDUSTRIAL DEVELOPMENT



# PCP features

1. **Strong country ownership** (alignment with government strategy)
2. **Partnerships** (alignment with strategies and programmes of partners)
3. **Integrated solution** (a multi-disciplinary array of UNIDO services)
4. **Leveraging ODA for larger investment flows**
5. **Robust management structure (M&E )**



# Strong country ownership

- PCP is anchored in the GTP II
- Public resources allocated by federal and regional governments
- Two-level governance structure established:
  - Joint Steering Committee
  - National Technical Task Force
- UNIDO PMU established to support the above



## Partnerships

- UN agencies (FAO, UNECE, UNCTAD).
- MDBs: MoU's with EIB, AfDB and CDB, and ongoing discussions with WB.
- Alignment/synergy with strategies and programmes of partners (AGP, ACC, etc..).
- Partners are members of the JSC.



# Integrated service delivery

- Multi-disciplinary array of UNIDO services, focus on fewer sectors and fewer critical problems.
- Team established at UNIDO HQ and regional office in Addis Ababa.
- Branches (investment, environment, energy, trade capacity-building, policy) with focus on three priority sectors.

# Leveraging ODA

PCP

Traditional

Project  
identification  
and  
development

Project/  
programme  
implementation

Investment

**Project development**

**Implementation**

**Upscaling best practices**

UNIDO resources  
30-50 K

UNIDO's and donors'  
resources; 0.3- 0.5 million  
USD

50-200 million USD  
Partnerships with PS and DFIs  
TA for UNIDO's support 1-3  
million USD



## Leveraging ODA

- Integrated agro-industrial parks (partners: FAO, UNDP, IDC and UNIDO).  
350K---- 800 million USD
- Support to the Government in establishing a leather industry cluster with a central effluent treatment plant (partners: **IDC, EIB, EU**).  
< 100K USD >>>>>(60 million USD)
- Promotion of investment for integrated textile industry (local & international companies) (10 large-scale investment opportunities prepared)  
50 K -----100 million USD





# Major activities in 2016

- **Synergy** with programmes and projects of partners (detailed inventory of projects of partners, and submission to the JSC).
- **Resource mobilization** (including tripartite agreement GoE, DFIs and UNIDO).
- Facilitating **large-scale investment** flows (investment fora, support to Government (loan, grant negotiations, etc..)).
- 200 investment profiles prepared.





**THANK YOU!**