Qualification Requirements and Evaluation Criteria

For evaluating the bids UNIDO will be based on the following qualification requirements for bidders as the first stage and when qualified, evaluation criteria for the selection of the qualified best bidder as a second stage. The bidders must provide together with their bids all necessary supporting documentation as specified in the ITB documents in order to prove fulfillment of the ITB qualification requirements. Please note that bids without the stipulated ITB conditions and documents run the risk of being rejected.

A. Qualification Requirements

1. Certificate of Incorporation
   The Bidder must be registered as a legal entity authorized to enter into contracts for provision of services/works and supply. As a proof, the Bidder should provide a certified copy of their Certificate of Incorporation or other documents setting forth the legal basis of the company.
   It is highly recommended to register as UN User at the United Nation Global Marketplace (www.ungm.org) prior to submitting the bid.

2. Licenses /Authorizations
   The Bidder must provide a copy of relevant licenses and/or authorizations where applicable enabling the company to perform the required services/work of the category of the services/work required under the ITB. These certifications must be according to the Austrian and/or the equivalent EU rules and standards (Gewerbeberechtigungen, Konzessionen).

3. Recognized Quality Standards
   The Bidder is to indicate if and which, recognized Quality Control System/Standards are applied to their activity (i.e. ISO 9001, similar) and attach respective certificates.

4. Profitability
   Profit Margin Ratio: profit/turnover preferably > 0

5. Solvency Ratio
   Solvency ratio: ratio of current assets/current liabilities preferably ≥ 1

6. Turnover
   The average annual turnover for the past 5 years should be approx. € 8.4 Mio.
7. Years in Business
The Bidder shall demonstrate at least five (5) years of experience in the field of services as specified in the attached Specifications of Work and Supply. The Bidder shall also indicate if the company has already provided services/works and supply to the United Nations system of organizations.

8. Experience fulfilling Contracts with Similar Requirement
The Bidder shall list reference projects and previous experiences in successfully fulfilling contracts of a similar and comparable nature, size and standards to the VIC and the subject ITB for similar building complexes and sites, along with the relevant references for the last 5 years.

B. EVALUATION CRITERIA

The bids will be evaluated against the following evaluation criteria (members of Joint Ventures have to indicate their individual data regarding the requested information):

I. TECHNICAL

1. Full compliance with the Specifications of Work and Supply and BMS General Conditions ("Allgemeine Vorbemerkungen BMS"), qualities, quantities, delivery terms, response time and by signature and stamp on both documents by an authorized representative of the bidder.

2. Adequacy of proposed guarantee in comparison with those defined in the Specifications of Work and Supply and related documents (Appendix 1) and the "BMS General Conditions".

3. Staff qualification and language:
The Bidder has to deliver an organizational chart showing the staff foreseen for this project and the qualification of the supervising staff.
The Bidder warrants that sufficient suitable qualified and experienced personnel shall be employed for the project. Furthermore, the Bidder warrants that it has sufficient resources in terms of personnel, facilities and equipment to render the required services in a professional manner.
For all staff foreseen in this project, the Bidder has to provide evidence of appropriate certified education. The construction site manager (GU-Bauleiter) must have the technical education with not less than 5 years of experience for at least 3 projects of a similar nature to the subject ITB for the last 5 years. The CVs of the leading project manager and site manager reflecting their relevant experiences must be attached to the bid.
The responsible site manager must be able to communicate in German and English and must always be reachable during the project implementation.
4. Response time: The bidder must guarantee a response time of maximum 3 calendar days for being available on site to deal with any shortcomings of the provided services during the warranty period. Therefore, a free of charge emergency phone line must be provided during the service contract period.

5. Mandatory work site visit: The Bidder is expected to make a mandatory work site visit at its own cost prior to submission of the bid in order to be acquainted with the work site and to collect information and data required for the preparation of the bid and calculation of the costs.

6. Sub-Contractors, if any: The Bidder must provide the name(s) of proposed sub-contractors and/or equipment manufacturers and the extent and nature of such sub-contracting and/or equipment supply.

II. COMMERCIAL

1. Acquisition Cost
   Total price of the offer and prices for individual work elements indicated in the Specifications of Work and Supply (Appendix 1 – COMMERCIAL Part).

2. Proposed Payment Terms
   Adherence to the UNIDO’s normal payment requirements.

3. Agreement to the UNIDO contractual terms and conditions
   • Acceptance of UNIDO Model Contract and Conditions of Contract and related Annexes
   • Acceptance of the “BMS General Conditions”