# Appendix 3.b: Commercial offer FORM (both the hard copy and soft copy to be submitted in a separate sealed envelope)

The financial proposal for each offered Lot must be submitted in English and enclosed in an envelope separate from the technical proposal. Besides the requirements stated in the RFP, for each offered Lot a response is required for every item requested below and strictly in line with the requirements outlined in the Terms of Reference. The price quotes shall be specified in US dollars, free of any tax (such as VAT) or duty. For each offered Lot the financial proposal should clearly provide the price using the Financial Offer Form in Table B1 and B2 given below:

LOT 1: Financial Offer Form for the Provision One (1) Mobile Insulating Oil Regeneration Plant (This offer should be given in a separate commercial envelope)

|  |  |  |  |
| --- | --- | --- | --- |
| **Item** | **Unit Price (US $/unit)** | **Number of Units** | **Total Price (US $)** |
| **Labor cost for technical documentation for the design and construction of the mobile insulating oil regeneration plant** |  |  |  |
| Item 1 |  |  |  |
| Item 2 |  |  |  |
| Item 3 |  |  |  |
| Item *(please list and detail the costs, as needed)* |  |  |  |
| **Mobile insulating oil regeneration plant components manufacturing cost:** |  |  |  |
| Item 1 |  |  |  |
| Item 2 |  |  |  |
| Item 3 |  |  |  |
| Item *(please list and detail the costs, as needed)* |  |  |  |
| **Assembly cost** |  |  |  |
| **Cost of testing mobile insulating oil regeneration plant at manufacturing site** |  |  |  |
| **Cost of transportation of the mobile insulating oil regeneration plant to the indicated** **End-user (delivery point)** |  |  |  |
| **Set-up cost of the mobile insulating oil regeneration plant at CEB site in Colombo, Sri Lanka** |  |  |  |
| **Cost of commissioning the mobile insulating oil regeneration plant at CEB site in Colombo, Sri Lanka** |  |  |  |
| **Compliance Test according to protocol included in Section 8 of the ToR** |  |  |  |
| Item 1 |  |  |  |
| Item 2 |  |  |  |
| Item 3 |  |  |  |
| Item *(please list and detail the costs, as needed)* |  |  |  |
| **Training Cost** |  |  |  |
| **Cost of Warranty** |  |  |  |
| **Other costs, if/as applicable.**  *(please list and detail the costs, as needed)* |  |  |  |
| **TOTAL COST (all inclusive fix and firm price) excluding VAT:** | | |  |
| **TOTAL COST (all inclusive fix and firm price) excluding VAT, inclusive of DISCOUNT (if offered):** | | |  |

LOT 2: Financial Offer Form for the Provision Two (2) Mobile Insulating Oil Filtration/Dehydration Plants (This offer should be given in a separate commercial envelope)

|  |  |  |  |
| --- | --- | --- | --- |
| **Item** | **Unit Price (US $/unit)** | **Number of Units** | **Total Price (US $)** |
| **Labor cost for technical documentation for the design and construction of the mobile insulating oil filtration/dehydration plant** |  |  |  |
| Item 1 |  |  |  |
| Item 2 |  |  |  |
| Item 3 |  |  |  |
| Item *(please list and detail the costs, as needed)* |  |  |  |
| **Mobile insulating oil filtration/dehydration plant components manufacturing cost:** |  |  |  |
| Item 1 |  |  |  |
| Item 2 |  |  |  |
| Item 3 |  |  |  |
| Item *(please list and detail the costs, as needed)* |  |  |  |
| **Assembly cost** |  |  |  |
| **Cost of testing mobile insulating oil filtration/dehydration plant at manufacturing site** |  |  |  |
| **Cost of transportation of the mobile insulating oil filtration/dehydration plant to Colombo, Sri Lanka** |  |  |  |
| **Set-up cost of the mobile insulating oil filtration/dehydration plant at CEB site in Colombo, Sri Lanka** |  |  |  |
| **Cost of commissioning the mobile insulating oil filtration/dehydration plant at CEB site in Colombo, Sri Lanka** |  |  |  |
| **Compliance Test according to protocol included in Section 8** |  |  |  |
| Item 1 |  |  |  |
| Item 2 |  |  |  |
| Item 3 |  |  |  |
| Item *(please list and detail the costs, as needed)* |  |  |  |
| **Training Cost** |  |  |  |
| **Cost of Warranty** |  |  |  |
| **TOTAL COST (all inclusive fix and firm price) excluding VAT:** | | |  |
| **TOTAL COST (all inclusive fix and firm price) excluding VAT, inclusive of DISCOUNT (if offered):** | | |  |

In addition to the Financial Offer Forms given above, for each offered Lot it is requested from the supplier to provide the information regarding spare parts summarized in the tables below. **It is clarified, however that spare parts costs will not be part of the commercial evaluation of the offers.**

LOT 1: **List and cost of recommended spare parts for the mobile insulating oil regeneration plant**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Spare Part** | **Function of spare part** | **Estimated Replacement based on volume of oil treated (i.e. 200,000 kg of oil treated)** | **Unit Price (US $/unit)** | **Total Price**  **(US $/unit)** |
| Item 1 |  |  |  |  |
| Item 2 |  |  |  |  |
| Item 3 |  |  |  |  |
| Item 4 |  |  |  |  |
| Item 5 |  |  |  |  |
| Item 6 |  |  |  |  |
| Item … |  |  |  |  |

LOT 2: **List and cost of recommended spare parts for the mobile insulating oil filtration/dehydration plants**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Spare Part** | **Function of spare part** | **Estimated Replacement based on volume of oil treated (i.e. 200,000 kg of oil treated)** | **Unit Price**  **(US $/unit)** | **Total Price**  **(US $/unit)** |
| Item 1 |  |  |  |  |
| Item 2 |  |  |  |  |
| Item 3 |  |  |  |  |
| Item 4 |  |  |  |  |
| Item 5 |  |  |  |  |
| Item 6 |  |  |  |  |
| Item … |  |  |  |  |