

**MANDATORY STATEMENTS and INFORMATION TO BE
SUBMITTED WITH THE OFFER**

**Please note that these Statements of Confirmation
MUST BE DULY FILLED AND COUNTERSIGNED
by the Bidder's authorized official**

**TECHNICAL PART (to be included in the Technical Proposal
envelope)**

The undersigned represents to UNIDO the following statements of confirmation:

| No. | MANDATORY STATEMENTS: | Please confirm by checking the box as appropriate : | Remarks, if any: |
|-----|---|---|--|
| 1 | Company/organization's ability and readiness to execute an eventual contract in accordance with the Request for Proposal (RFP) and its Appendices. <i>Any deviation from the Terms of Reference (Appendix 1) or other documents contained in this RFP shall be clearly expressed.</i> | <input type="checkbox"/> | |
| 2 | Company/organization's ability to start work promptly, including indication of the date of availability of their staff, and the minimum notice required before starting the work. | <input type="checkbox"/> | [state date/minimum notice] |
| 3 | Company/organization's ability to assign to the project sufficient number of capable and experienced personnel from the organization and confirmation that the Company/organization's capacity, in terms of qualified manpower resources, is adequate to implement the project within the period of time indicated in the Terms of Reference, Appendix 1. | <input type="checkbox"/> | |
| 4 | Company/organization Proposal's validity for a minimum period of six (6) months counting from the date of the RFP submission deadline. <i>The price quoted in the Commercial Proposal must remain unchanged for the entire period of the resulting contract unless otherwise specified in this RFP.</i> | <input type="checkbox"/> | |
| 5 | Company/organization has carefully reviewed the Model Contract and Annexes to it and is in agreement with its terms and conditions. <i>Any deviation from the Model Contract and/or its Annexes (Appendix 4) shall be</i> | <input type="checkbox"/> | |

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| | <i>clearly expressed.</i> | | |
| 6. | Company/organization's acceptance of UNIDO payment terms of 30 days after receipt of Invoice and acceptance of the good/services provided. | <input type="checkbox"/> | |
| 7. | Company/organization's acceptance to provide all necessary insurances and performance guarantee of the Model Contract, Appendix 4, as well as of the Terms of Reference, Appendix 1 (paragraph 9). <i>Any deviation from the requirements stated therein shall be clearly expressed.</i> | <input type="checkbox"/> | |
| 8. | A statement regarding which Lot (Lot 1 and/or Lot 2) the Bidder is participating to and is providing a Technical and Commercial Offer for; | <input type="checkbox"/> Lot 1 <input type="checkbox"/> Lot 2 | |

Your Technical Offer MUST include:

| No. | MANDATORY INFORMATION/DOCUMENTATION: | Please confirm that information is provided in the bid: | Remarks, if any: |
|-----|---|---|------------------|
| 1 | A copy of the company's registration/incorporation documents. | <input type="checkbox"/> | |
| 2 | In case of sub-Contractors or associated group of Companies, a letter of intent signed by all legal entities/companies and indicating the Contractor (representative/leader Company) both during the bidding process and the execution of the Contract. <i>Please note that the Contract will be signed with the Contractor (leading company) only, whereas all the other companies will be regarded as sub-contractors</i> | <input type="checkbox"/> | |
| 3 | Company description, structure and number of employees , evidence of relevant practical experience of at least 5 years with relevant project/contract references similar to those constituting the object of this RFP , including information on the size of the executed projects, scope of the performed work as well as and contact information (company/Client name, reference person, phone number, e-mail address). | <input type="checkbox"/> | |
| 4 | Evidence of Company/organization's operating standards and control systems (please indicate if certificates of adherence to international quality standards such as ISO 9000 and ISO 9001 or similar are available and enclose copies thereof), if applicable; | <input type="checkbox"/> | |

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| 5 | The names and qualifications (including description of activities, number of personal employed, references to the clients and completed projects) of the proposed sub-contractor(s)/equipment manufacturer(s), if any, and the extent and nature of such sub-contracting and/or equipment supply; | <input type="checkbox"/> | |
| 6 | A detailed description of the offered equipment, and inclusive of all information/data requested in the Terms of Reference in accordance with the requirements and format of Appendix 3.a (Technical Offer Forms). Any deviation from the Terms of Reference (Appendix 1) shall be clearly listed separately. Also, for each offered Lot, a complete Technical Offer shall be submitted. | <input type="checkbox"/> | |
| 7 | Catalogues, technical leaflets, manuals etc. Include catalogues, technical leaflets, manuals etc., pertinent to the equipment subject to this RFP and any other information you may consider appropriate. However, unnecessarily elaborated brochures and other presentations beyond that sufficient to present complete and effective offer are not encouraged; | <input type="checkbox"/> | |
| 8 | Country of origin: Indicate in your offer the country of origin or assembly of all items offered; | <input type="checkbox"/> | (please indicate) |
| 9 | Work plan please provide a detailed/well-designed work plan/time schedule for equipment design, manufacturing, transportation, installation, commissioning and training, in line with the requirements outlined in the Technical Specifications (Appendix 1); | <input type="checkbox"/> | |
| 10 | Proposed key staff: names, titles and assignments (functions) as well as the detailed curriculum vitae of the key staff assigned for this contract, as requested in the Terms of Reference, Appendix 1. The CVs of the key staff should be completed in the most precise detail possible, with particular reference to practical experience of each of the proposed staff. | <input type="checkbox"/> | |
| 11 | Warranty: You must provide information on the warranty applicable to the offered goods. Warranty for equipment and parts must be in line with the Terms of Reference, starting from the date the issuance of the Certificate of Inspection and Acceptance; <i>The Supplier shall warrant that the equipment supplied by him, his subcontractor(s) and/or sub-suppliers shall be new and free from defects in workmanship, materials and design. The Supplier shall commit that in case it has been selected, it will repair or replace at his own expense</i> | <input type="checkbox"/> | |

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| | <i>as soon as practicable and no later than three (3) months any of the equipment which, within the warranty period, prove to be defective as mentioned above or as a result of any erroneous or inadequate engineering drawings, technical specifications and/or operating instructions of the Supplier. These requirements will be incorporated in any contract resulting from this RFP;</i> | | |
| 12 | Information on your service, including after-warranty Services: Please provide detailed information on your or your service organization or an entity in the country/region covering operational and trouble-shooting support, spare parts depots, repair shops, training centers, etc., including full disclosure of names, locations, training, years of experience, telephone numbers and e-mail addresses; | <input type="checkbox"/> | |
| 13 | A certified copy of the Financial Statements for the last 3 years of business and information regarding all claims, arbitration and other pending legal action including the amounts of any pending claims, arbitration and other pending legal action of claims. | <input type="checkbox"/> | |
| 14 | A completed certified UNIDO's Financial Statement and Certification form (the form is enclosed herewith for completion as Appendix 5). Certification shall be normally provided by your bank, insurance company or any other authority customarily providing such certification according to the laws of your country. <i>Note: The offer submitted without certified Financial Statement runs the risk of being rejected.</i> | <input type="checkbox"/> | |
| 15 | Signed " Statement of Confirmation " as provided in the last page of the Instructions for the preparation and submission of proposal. | <input type="checkbox"/> | |

CONFIRMATION OF TECHNICAL PART (to be included in the Technical Proposal envelope)

Registered office or other Address of the Bidder:

Postal Address:

Signature of authorized official of Bidder or person otherwise authorized to sign the proposal on behalf of the Bidder:

Name (print): _____

Signature: _____

Title/Position: _____

Place (City and Country): _____

Date: _____

COMMERCIAL PART (to be included in the Commercial Proposal envelope)

Your Commercial Offer MUST include:

| No. | MANDATORY INFORMATION/DOCUMENTATION: | Please confirm that information is provided in the bid: | Remarks, if any: |
|-----|---|---|------------------|
| 1 | <p>Your best firm fixed price in United States Dollars (USD) to complete the proposed work.</p> <p>your best</p> <p>Please indicate separately discounts, if any, which you may grant to UNIDO and the terms of such discounts.</p> <p><i>Note: The proposals not expressed in USD will be converted to this currency, using the United Nations Rate of exchange prevailing on the date of opening and the resulting USD price will be used for price comparison and in the contract.</i></p> | <input type="checkbox"/> | |
| 2 | <p>Cost breakdown firm fixed total price and unit prices in United States Dollars (USD) for the requirements in accordance with the Appendix 3.b (Commercial Offer Forms). Please note that prices for equipment, parts and supplies shall be quoted <i>DAP named place of destination (INCOTERMS 2010), including unloading (if/as required)</i>, unless otherwise indicated. It is reminded that for each offered Lot, a complete Commercial Offer shall be submitted.</p> <p><i>Note: discounts, if any, to UNIDO and the terms of such discounts shall be indicated separately.</i></p> | <input type="checkbox"/> | |
| 4 | <p>If possible, your cash-flow estimate related to the execution of the work under the contract</p> | <input type="checkbox"/> | |

CONFIRMATION OF COMMERCIAL PART (to be included in the Commercial Proposal envelope)

Registered office or other Address of the Bidder:

Postal Address:

Request for Proposal No. 1100177111

APPENDIX 7

Signature of authorized official of Bidder or person otherwise authorized to sign the proposal on behalf of the Bidder:

Name (print): _____

Signature: _____

Title/Position: _____

Place (City and Country): _____

Date: _____